

Tues 6:30 PM

Dear Anne

This is after the phone call. Seems like I forgot to mention
 (saw Gordon Fraser ~~at~~ 9 am in elevator. talked to him at
 lunch hour standing in hall. He says that Mr. Travis is always
 in ~~the~~ Frasers' vehicle. "The place went to pot while I was away
 "I'll still be mine (retail store) but I have a new man to manage it.
 Told him ~~acc~~ to remove real? unreal? that Fraser's men have told
 acts that they were sole whole rep. of ITC's imports. ^{which was untrue}
 said no such to his knowledge & agreed ^(relationships) ~~untrue~~ ^(fact untrue)
 now on ^{#3} Bus enroute Farmer's pket. to meet Marion ^{Frank}
 for dinner ^{shops} too late to tell her ^{shops} are closed - only things
 open ^{tomorrow} are probably dinner to O.M.C.'s 2 men, Hirose &
 Ujifusa who never did say he was T's salesman but passed
 out T's card for ad? saying we had finer things. ^{Seems}
 sincere but (?). Says "you people certainly doing wonderful
 things for Japan. I'll go to dinner with them tomorrow (?) will
 know for sure by 7 pm. Thurs. will go to tel Waleza's house

with Geo. Wiseman. (Buy more is en route Mexico)
 Bay, am I learning things on this trip? So far, no exper-
 as beyond bkfst + lunch. - this ~~day~~ had bkfst
 guest. I'm busy BUSY. UP each AM bet 6-7 am
 BUSY all through. Have to bathe 2x's day HOT. could
 be worse, but HOT + WET.

When I'm with other exhibitors I listen + take
 notes. Watch Bishop Kneeder + Camel - get the
 money! Dangerous now. Will fold soon, maybe. Also
 attend Dance Salzburg. B-K of Camel (Mr. Kneeder is
 involved some way with Salzburg)

(mt) Bullocks Witshire acc. to Marion Frank is
 swanky it is better than I magnin San Francisco
 on ~~the~~ Fifth Avenue. (Marion is an ex-Park Avenue girl, was sponsor,
 former White House companion shopper) so do that screen for then kept
 exclusive there, for metropolitan Los Angeles. We are not impressed with
 god street ^{we've got} ^{know} ^{can} ^{acts} + hear about Cheamore.
 with people who ^{know} ^{background} ^{study}
 with ^{background} ^{study} ^{background} ^{study} ^{background} ^{study}

met Marion
 ate dinner
 went to her house
 after inspection of ^{Marion's} ^{market}

I WANTED AN QUANTITY, CALL HANPA AT HOME EVEN.
SCREEN I WANTED AN QUANTITY, CALL HANPA AT HOME EVEN.
after 6:30 pm (ASKED you TO do before I left, you promised you were taking it home)
A U THESE waiting time with Tatemmi and Suehiro on how ideas!! And no ~~hand~~

Long Beach Frank Pars. answer which you figured Sunday afternoon !!! You are unreliable. If you lost your job it would be months before you could find another, with a family to feed - no one would keep you if you worked elsewhere you know.

we are not knowing enough of the world we must interest ourselves to deal with it. (extra) like at 11'41" fine fur being sold by a cheap cotton underwear salesman. Imagine a price of paper only 2x3 ft costing \$7 and ~~retailing~~ \$5⁰⁰ retail for only one sheet. What kind of paper is that? See? Don't even

So we've just got to take a look around at our accounts. They are class - but class. only America's finest

I've got to discuss certain things with you regarding customer relations. I've taken notes so don't forget. Wish I had the talk to Hirose or Lipfusa earlier & had made the call to SF (I did in 10 min. after I saw them)

Now I've sold Bullock's Wilshire & 4-5 others previous & we can't renege. I'm handing out the names graphed 100-A & 100-B now, again. Suehiro's horse is

a new deal - do old ones + FINISH SEE THEM THROUGH - do 1st THING FIRST - FINISH THAT SCREEN IN STORE, THEN DO

DOZ GR
3.00 32-40

✓ int of strip from price list

PTK-40 Paper Corp, red on black (40") 3.00 32-40

↑ scotch taped to article

PB-3 PB-4

TO ALL PAPERS, ~~PB-3~~ PB-4

PT-5 PT-6 PT-5 add

color ~~strip~~
marked identified

TAKAHASHI TRADING CO.
IMPORTERS - EXPORTERS
1661 POST STREET
SAN FRANCISCO 15, CALIFORNIA



VIA AIR MAIL

HENRI TAKAHASHI
1661 POST ST
SAN FRANCISCO

15

TO
JAN
Howell
225
New York
First ave
city
N.Y.

Send 1 sheet each of every sheet paper on hexographed
list plus each ~~sample~~ and sample birds to Jan
pkgy balls
timell _____ but quick

AIRMAIL VIA UNITED PARCEL

attach ~~note~~ wholesale

price on each, + catalog # + name (description:
by cutting long strips of paper of "paper carp banner," etc)
the price list across the page + attach ~~font~~ item with completely reinforced paper covering

Phoney on
Cuckies + horses!

My schedule:

to bed 11:30 pm
up at 5:45 am

sleep +
showroom
some room, that's
why.

What the hell am I working *
so hard for?)* * (C) *

write orders, lay out own room,
detailed the day for own calendar (appts, etc)
ate bkfst + to work by 8:30.
Clean showroom, open at 9:00 am.

And I don't go
chasing around after
new ideas + let old + demanding ones go
hang.