

Re: Bordelon Designs
1424 East 55th St new phone DOrchester 3-7556
Chicago 15 Ill.

Thursday nite

De rest Henri.

Above is a CFR store which bought from our store only one time and did not try again...Oct. last year, and think we can sell more if you can make your way out there to sell them. BE SURE TO CALL ON THE PHONE TO FIND OUT IF THEY WILL SEE YOU.....ASK HOW TO GET OUT THERE, FOR YOU DON'T KNOW CHICAGO. Sometimes if you say that, then they may offer to come out to have you see their store. SAY THAT YOUR WIFE INVITED THEM TO GO TO JAPAN ON THE PRIVATE PARTY....DON'T USE WORD 'TOUR' BECAUSE THAT SOUND LIKE A LARGE BUNCH.

Mrs. Sam Bordelon (Myrna) wrote saying they couldn't make it this year, ask if interested another year, etc, and have a friendly chat. Tell them they can re-coup a lot of their expense by selling goods bought there, since they have the advantage of having a store.

They ought to buy our ties. Also fans, etc.

Ki finished Inventory for Retail Store today, Dorothy took day off to move her apartment, Jim took afternoon off after 1:30 to help them.

Everyone heard there was a snowstorm in Chicago and were wondering how you were getting along without a coat. I hope you have bought some underwear or something ~~for~~ to keep you warm, and of course rubber for your feet!

Had Fumi Minami for dinner tonight and she said I should take neckties to Japan for gifts for men and nylon stockings for women as gifts. They're light and easy to pack, so that's an excellent idea.

Looks like we won't have enough people to go to Japan....have only five paid up on deposits, two joining us in Honolulu (unpaid deposit), and two interested. Got to have two paid parties. Wondering if Tak will send out a good letter (revised) to our customers in the Bay Area which I didn't touch. (Just called him and he says OK he'll stand cost of girl's typing addresses)

Retail store had \$48.00 day. About average for week day now. Aoru left at 1:30 and didn't feel her loss at all today. WORKSHOP seems to be doing OK Had a talk with Ibo and told him it was job to check on materials and workers needed there. Ki went AM and PM to paste WL1000 papers. UL approval gotten, Emporium, etc orders out today. Satoru is a good worker, pleased with his attitude, LOTS of boxes going out.....course, lamp boxes look like a lot of work accomplished. But he's doing other work, too.

Armstrongs said they'd keep Pinkie and Norman while I went to Japan, which is very nice of them, and she's happy to do it. It's a solution, and she won't take money, and she will accept a gift, which is just as convenient.

PAPA CAME TODAY TO SAY HE WOULD LIKE TO GIVE ME A MONEY PRESENT IN YEN WHICH I CAN PICK UP IN YAMANASHI, WOULD WRITE TO HIS NEPHEW TO WITHDRAW AN AMOUNT,

TWO

AND DIRECT HIM TO GIVE IT TO ME WHEN I VISIT THERE.

ALSO, HE WILL GIVE ME A GOING*~~N~~WAY GIFT (SEMBETSU) WHEN I LEAVE, WHICH IS IN DOLLARS, FOR SPENDING. He said, don't you need some money to buy things for the store. So I said that was kind of him, and thank you, I accept.

He said there was no need of consulting with Grandma regarding such things, etc. So I suppose the talk I had with him last Sunday did him some good, thinking things through about what I said, etc.

He left saying he would come talk to me some more about background material I might need for what goes on in Japan regarding my two families of my father's side and my mother's side which are involved with each other regarding some estates which are being held in the name of my father which my father's side holds as executor in absentia of my father. A lot of controversy I'm walking into with me as off-shoot of both families.

I'm wondering if I should see them before I ^{leave} or just before I go on the buying trip, because I will be in the Tokyo region, etc.

I wrote your mother and father in labored Japanese last night after having drafted the letter for some weeks ahead. Glad didn't send it then for I thought at that time the children were going. It's better this way and the children will be happier about going if they get enthusiastic by seeing what I send or bring back.

I asked Moji when they would most conveniently see me. I think I should go to Nagasaki to see the kites available. Bois Smith came today referred by Stewart of Macy's (N Y man) and he's going to design kites for me to bring back or have made. He's in display.

Mrs. Yoshimura brought a box of O-manju to thank us for the job with the Armstrong's. We all ate it.

Freda Koblick is QUITE A BUSINESS WOMAN. She wants money from us set up the plant and machinery with payment in advance and a contract and guarantee that we give them work for at least a year in advance or she won't set up the equipment, won't set it up to get it going unless we allow her three weeks to put it together (that'll usually take longer), then a month thence to put out the first one thousand sheets, and a thousand sheets monthly thereafter.

She's sending for some poly-vinyl-chloride-acetate adhesive from Los Angeles now to experiment upon. She says most of the snags are ironed out now. And she'll have definite answer in the next mid-week. Is she worth setting up in business?

I've contacted Clipper printing who are experienced, will put out sheets in the size we want it....11 x 18 and they are right here in S F and a going outfit. They do work for Marrell. Mr. Erikson of Clipper was out, and will call tomorrow morning, or I'll go down to speak to him personally. Then we won't worry regards running out. It may be worth our while when we think of breakage en route, writing, wiring, worrying, freight, time lag, etc.

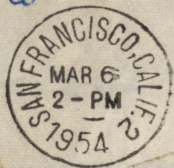
Expect you to call me at night. Except for Friday night, Cub Scout meeting, will be in every night. Send collect, and phone me before your time midnight, which is my time ten o'clock, or soon after. Better buy longies! Can take them to Japan to give away to someone, so buy them, and keep warm. Can't get pneumonia! Hope you win your titles back. Then you can go to Japan and win a couple there too.

If not deliv. in 5 days, return to

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