

6 A 21 A. This space is also for correspondence.
3:00 Pm

On train en route
Aizu Wakamatsu →
Kōriyama
郡 北 葦島

Some disabled soldiers with broken backs, braced legs, patched-up bodies came on board the train and quoted poetry. Isn't that a beautiful and pathetic way to prosper an alms box?

Back to business - Mr. Sakurai of Gutsukishima City who accompanied me to Wakamatsu because he also had business, is leaving me at Kōriyama.

Just passed Shirakawa and filled pen with a little water to make the ink flow. Business: - Learned at Wakamatsu that Owan are in certain traditional shapes each being known by own name! LBS is known as SETSAI MARU and normally comes with lid. Lid is usually figured as 1/2 or 30% of total cost of the total cost of 2 pieces. Aizu does owan, mei mei zara (or abt head of butter) approx 5" (almost 5") diam (4 sum) and UKEZARA (5.5 diam 7 in) or 7" approx and KOUPEI-SETTO or ceremonial sets of 3pc shallow liquor (sake) dishes for stand with 2 sake serving liquor pots shaped like tea pots but with long spout. They also do trays. I met the maker of Hirano's lacquerware - named Shirokiyama and some of Pao Day Goods - Sakai's - LBS - LBS. They buy out of Utsunomiya or Tokyo and not exactly direct. Met about 10 lacquer-makers - the actual makers know only how to make - the association is comprised of suppliers who give out the work & take orders, pack & ship. The people here also do a metal base deal here with powdered wood layer, then lacquered also lacquer over aluminum base - all of these because lacquer is the art here.

about shipment - the unit of shipment out of Aizu is for:
OWAN - OBON - FURSAKO - HITO HIKI 120 pcs or 10 doz.
CHATAKU - DISHES OF ALL SIZES - HITO-KAKE 300 pcs or 25 doz.

Aizu does best KINJI - or gold flow - like the kind kumpu sells, like Hirano sells.

Also discovered some lacquer dish Anne de Carmel wants. Red always costs 10% more than black lacquer - interesting, isn't it? Costs more to buy the red pigment, they say. Red - 42, old doz packed 1 doz per box. Black \$1,880 per doz packed 1 doz in, 30 doz per case 19 sai. This is FOB - so FOB is about 5% additional.

The makers also showed me several knock-down tables of several kinds including shelves (room dividers). I also find that the juteko which we sold is made by several makers - that the fern leaf is put on with rubber stamp - that gold or silver is cheaper than gold and red, because red needs to be rubbed to a certain sheen before gold is added.

5 inch dish costs abt \$55-60 each 7" dish costs \$135-150 each. I have samples and prices from one supplier called Shirokiyama whose items we may want to carry - also Hirayama seems ethical - not showing me anything they sell to Hirano - in which I admire them - I don't know what they are anyway. and didn't ask price Hirano says - but their quality as you know is good. all seemed anxious to sell + to make anything I wanted.

3/ they also make
 neckties all over Japan
 by weaving - and
 has the feeling of
 the one Kozo
 UECHI gave Kenji
 which hangs in the
 closet behind Jim's
 desk (unappreciated)
 This letter is
 taking very long to
 write because of a very
 interesting conversation
 being carried on by a
 man (45?) and a girl
 named W who is a
 singer with a band -
 (that is a dream in the
 circle near me) and
 their conversation is
 very disturbing (inter-
 esting). Much love to all
 and I hope when I get
 back to Tokyo in 2 hours
 that I'll find a letter in the
 box

東京都 神田
 駿河台 2-11
 日昇館 ぬ

航空
 PAR AVION
 航空



Takahashi
 1661 POST ST
 SAN FRANCISCO
 U.S.A

この郵便物には何物も封入又は添附できません
 Nothing may be contained in or attached to this letter.

折込線

折込線

2/ If we are
 interested in
 hibachi for
 use as containers
 or jardiners
 and told that
 Ichi Kawaken (Kaga)
 has putarashin
 hibachi - it is
 homba for hibachi
 shalpugeta / was
 taken to the best
 rag maker in the
 entire Orient. They
 now make better
 mats than China
 or India, and so
 so at what is
 called GIRI-6101
 NEDAN of #310
 per square foot
 and is 5/8" thick.

このにも通信文を記載することかできます

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