

Dear Nemi, Martha, Jim -

Prasent Kokusai Kanko
Kakam Thurs. Sept. 25th

Just spent am talking to Ichikawa lighter, saw assembly room where they pack to ship - Sample room - & with KAKARI - Man in charge of TFC account (Far East Trade Council) & saw stacks of our stuff awaiting imm shipment so please expedite LC.

Very pleasant people. ^{Said nice things about Nemi.} Finish of your lighter is "HAMILTON GOLD" & is highest cost plating & a plating works TOHEI MEKKI does it - specialty of this is watchband & jewelry. They claim they are the only one who can do such good work & also is highest price of all plating methods & highest quality out of Japan. Sales to TFC exceeded their expectations & they are delighted. (will see him)


Secy. man of Aizu is "Hoshida" & is coming from Iizumi tomorrow. His SENZOKU ROBA. Ichikawa claims he has 2 plants, but mostly Hoshida - when quantity went up this year, another place also helped out.

Shapes are registered with "Cig lighter Section" of the All-Japan Laundry Goods Design Center for mutual protection - but application & they did not answer whether that assured protection. # Otagiri (Machio Hayashi) & Mogi Shoji (Alt. M. Kessler) keep together reports.

Opened me lunch but I refused & came to this place to eat alone, write this letter, & go up stairs to see Kagawa Ken. Now it's 1:35, 5 min. overdue to will run up.

5:00 pm - Have had coffee @ Hirai - says shells "to everyone. Says TAMO Leaf TRAY has been finished in oil (rubbed) & backside YAKI-IN [F] and stocked & warehoused for Tokyo 100 days awaiting LC when cancellation came - maker is disappointed & would beg your re-consideration & please purchase for 65¢ (his cost of materials) because unable to sell here bec of YAKI-IN - or at least those who can recognize will know & compare the domestic price to American price. Please advise Hirai in Tokyo - they realize this is probably the last order on this TAMO LEAF TRAY - the TAMO is so thin (recess) that if sanded, will wear off the paper-thin layers)

ex-factory
9/33 for 12" diam. of Sen or Shina plywood round tray in natural finish - making sample immediately - try (attempt) sample delivery to Tokyo before my leaving - shape can be made moulded coupe - high frequency method - not heat, in 12 pcs per tray 10 seconds - believe or not. Kagawa claims Yaich Shokai & Taji Kosho Jta - 11 1/2" + large makers (factories) & the only one able to produce high frequ^{13"} machine made - one small piece mach. owned in Japa - all rest

Gichi - Thanks for letter I got this AM. Can you get me that exact
 frame? It was a blue-green-like tail feather "eye" of a peacock
 (Opalescent) - thin, thin frame shaped  which is what I wear
 + ear piece is thin gold + the ends are platinum, - dipped. I think I would
 like to have it when I get back. This red one is too hard to match (lip-
 stick) altho I like to wear it. (since I don't smoke or drink, I guess I can
 indulge in this) About your car - gee, it sure is jinned! Boy, am I relieved to hear
 that you weren't in it, when it had to happen - where - SF? Berkeley? I'll get
 you your Minolta slide projector. Yoshimune have asked me earlier. Thought you (the spokesman
 of interpreter for) with Dr. Keeds (Gido connection) if we could have negotiated for 2 of them, we might
 have beat the price down. I'll try, tho. Sitting at a lunchroom. ^{Chinese noodles \$1.00} ⁵⁰ ^{1.50} ^{love} ^{can't think} ^{Love Tami}

折込線

Takahashi
 Hotel Daichu
 Tokyo Japan

RECEIVED
 SEP 29 1958

この郵便物には何物も封入又は添付できません
 Nothing may be contained in or attached to this letter.

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 PAR AVION

1661 Post
 San Francisco, Calif.

日本郵便
 AEROGRAMME
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You're best - press (Oh Motoyoshi - Nagoya's Sachi Harunaka)
 and these Kagawa people made 1,000,000 per for Yamazaki
 and other local finishes - furnishes the wood ply base for trays for
 the lacq industry & can also lacq for T/C. That Sachi will present
 best price. Better than Oh Motoyoshi's, they claim - so if price mats, delivery
 will be OK - 1201 60 pieces 1202 60 pieces TABLES READY FOR SHIP-
 MENT OCT. 10th APPROX. AS PER JULY ORDER - P.O. #8-94 repeat.
 ALL LEGS WILL FIT ALL TOPS REGARDLESS OF 1201 or 1202 - ANY
 LEGS WILL FIT ANY TOP as long as color matches, MACHINED TO FIT. RE:
~~FOOD SERVERS~~ - our exclusive Heni asked for was for this year
 this will expire end of this year - will you reorder + continue? YANO
 TRAY + SERVERS MAKER IS ONE AND SAME PLEASE ADVISE WHAT GOING TO DO -
 TO HIRAI IMMEDIATELY - PLENTY OTHER EXPORTERS & U.S. CONNECTIONS
 ARE ON HAND TO HANDLE DUE TO KEN KATO'S ADV.
 IN ORIENTAL AMERICA