



Kyoto Station Hotel Letter #2 May 12th 1958
 Due to rundown on what I bought in Nagoya.


TEAK TRAYS.

ROUND 10 1/2" @ 4.80 - 20 doz	GOLD / BLACK	MAT BLACK BOTH SIDES
" 14" @ 8.05 - 10 "	20 doz (same pins)	NONE
RECT. 21" @ 16.10 - 10 "	10 doz	"
SQUARE 12" @ 8.80 - 20 "	20 doz @ 9.05	20 doz @ 5.70
" 12"		20 doz @ 5.70
" 14"	CANT BE MADE IN TEAK - CORNERS DIFFICULT	10 doz @ 9.60


KOKESHI LANTERNS (300 doz. pins)  first time with round @ 3.35 doz - 300 doz PAIRS  body. (wire frames) ABOUT 8" TALL

ROUND LANTERNS - round 6" diam. (red, pink, white @ \$1.00 doz blue, orange, pink)

ROUND LANTERNS - some red ones with characters we bought last year + are selling for 80% retail (100 doz) #81 LAST YEAR (10 inches)

FLAT ROUND LANTERN - same as last year - natural @ 5.28 doz. (10 doz) #80 LAST YEAR  white

12" ROUND (CHEAP) LANTERN - same 6 colors @ \$1.70 doz (120 doz)

6" SQUARE  LANTERNS - very cheap - @ 60¢ doz (240 doz)

FANS - 30 pieces each of GENTLEMAN'S SENSU of 7 designs which were not that good - but to fill up our store with new things @ \$2.10 doz.

25 grosses @ \$6.80 gross of cheaper fans (fairly well made) with sparse ribs like DANCING (MAYOBI) fans - but smaller in solid colors of AQUA, RED, 1/2 white 1/2 black; 1/2 white 1/2 AQUA. Should prove interesting. At that price we could afford to experiment. We always have BALNESE SHOP etc to share our import. (Natural bamboo frames)

50 doz of 14" fans @ \$3.50 doz in GOLD - SILVER or natural bamboo frame.

50 doz of 14" fans @ \$2.40 doz. in WHITE or nat. bamboo frame. Should be nice.

Went to two doll makers - HATTOPI and YAMADA samples should be coming.

SEA STEAKKNIFE WITHOUT SHEATH \$40 - CHERRY HANDLE #70B
 " " " \$50 - TEAK "

ALSO LARGE 10" KONRO @ 2.30 FOB each. Bought 100 pieces only. These are made by YOKOHAMA - cheapest in Japan. And KANESHIMA is starting a little of the tang in volume exporting - & tiring of small decorator fuss + limited selling. So he is now hustling + using his head - which is better than many exporters we are doing business with today. He can use his imagination better.

I have bought some upper (small - 4") praying mantis, crab + lobsters and should be on their way soon. I also bought UCHIDA BLOCK print cards + postcards for street. Quite expensive @ 83¢ doz cards + 93¢ doz. But are saleable. The Henri

Landing SAC MAY 28 - confirmed!

この郵便物には何物も封入又は添附できません
Nothing may be contained in or attached to this letter.

航空 PAR AVION

TAKAHASHI TRADING CO
1661 POST STREET
SAN FRANCISCO 15
CALIFORNIA
USA

Henri #2
1661 Post St.
San Francisco 15
California



MIXED CARVING set. Steak knife with 6" blade - shorter handle with serrated edge without sheath is \$45 FOB in cherry and in TEAK is \$55. One letter opener is \$50 without sheath in cherry and \$55 in TEAK. Samples will be prepared + sent to SF.

Talked to SEKI C. for 30 minutes and hopped DENSHA EXPRESS at 10.40 for Kyoto. Met Kaneshima at Hotel and quickly made rounds + had rich day. I feel.

KYOTO B190 plus small KONRO @ 75¢ each. FOB. for cocktail warmer on wooden plate with holes drilled to accept cocktail probe. Late idea. Brought 50 doz for JULY 10 DELIVERY. SHOULD BE SENSATION.