

May 20, 1958 (Ltr. No. 31)

1) D. Nagata - Confirmed the order you placed for the BBS-13 and 14 back scratchers. Samples of same reached us today. L/C for these has been opened for them. *Looks OK - samples fall*

2) John Motoyoshi - Confirmed the sale of wooden trays, paper lanterns, and fans. Will send them about \$2,000 for immediate use as they say they will have about that much worthy ready for shipment by the end of this month.

3) S. Tanaka - Confirmed the sale of G-16 grass mats (300 gross) for delivery in two lots. The 1st 100 gross to be made in Red/pink, blk/brown, and Grn/aqua while the remaining 200 gross to be designated later. For end of May delivery they have 5,000 pcs of "MESEKI" style plain mats, 250 pcs of "MOROME" 36" x 72", and 100 pcs of the same with tape while the former does not have tape. We will increase their L/C at once so that they can probably make the shipment in conjunction with the wooden mats.

4) Sumii Shoten - sent us the copies of the shipping documents, re G-10 lacquered paper fans, via Old Colony Mariner.

5) K. Kato - requested L/C (about \$,000 to 4,000) for shipments by the end of this month. \$3,000 has been sent to him already so he should be getting it by now.

He also clarified the duplications in the R/O's he sent us. For example, on SG-3 Kokeshi Lanterns, 50 dz @\$1.70 dz he indicated it should be corrected to \$3.60 per dozen pairs, therefore, coming to the total of \$180.00 for this item, and advised us to strike out the SG-3 indicated on his R/O No.3 (36 dz).

Next change is on OFS Fishing Set, indicated on his R/O No.6 and 7. He wants us to strike out the one on R/O No.6.

SG-1 and SG-2 are also duplicated on R/O 4 and R/O 6. He wants to us strike out these two items from one of the R/O's.

He has made a shipment on MM Dant (we may get the shipment in about Thursday this week) and on Korean Bear. He is shipping some of the items you personally purchased in his area.

6) Kawamura - We rec'd shipping documents (copies) from them on their shipment of bamboo hot pads, via Old Colony Mariner.

O/F at M/M, total value of the shipment at \$180.00.

7) Mie Trdg - Requested for increase in L/C as he wants to ship the May and June allotment of the ZC toys (40 gross) and 500 pcs of the fish nets. He also went into great detail about his devotion to TTCO business and that he will make good use of the \$100 advance to buy one-of-a kind items. He also mentioned that his daughter just had a baby girl (you know the one that came to this country a little while ago) and that he regrets not being able to see his grand child. He wishes that Tami will help his daughter ~~incase~~ incase she does need some advise or help in some thing. A good father's concern over his daughter I guess.

8) Misse. -

- a. Viewing your purchases we find that the ~~quantity~~ variety is great and we feel we must prepared a place for all of these things coming in. It should be arranged so that it will be easy for you and others to see them and take out what is needed. I guess the paper pasting room (against the partitions) is the only available space left for such purposes at this moment. D. Nagata's bamboo baskets, the G-17 grass mats, etc., came in and the warehouse is getting full in spite of the boys efforts to stack them high, etc. However, the space is not used really efficiently and more can be squeezed out by grouping some of the not so fast moving items, like the wooden screens, etc. The back room (Masaji's work shop) can take a little more of the old stock items.
- b. Sent L/C to Ichikawa for the lighters. The originals have not arrived yet so we obtained a Bank Guarantee and so forth. Bk/Am is sure slow so we will need lots of Bk/Guarantee forms I guess.

- c. Concerning Kyoto Bito's orders rec'd from you, which adds up to about \$6,000 we will send him about \$2,000 in L/C. I hope it is alright with his shipping schedule. He has rec'd \$1,000 in cash from you.
- d. Ichikawa's cigarette lighters came in. He has done a better job in packing, using double layers of the corrugated paper for protection about the edges. The TTCO stamp on the bottom is the same as ~~xx~~ before. Do you need a new design for FETC? If so perhaps you can design one for them.
- e. The boys at the warehouse are busy making more room for the shipments expected soon. The paper room is going to be re-arranged so that your thing will be nicely stored there. It is going to be done so that part of it will be visible. The old stone ware pettery, etc., will have to do to the back room.
- f. Amthor's have a warehouse (for the import department) on Clay St. near the Produce Mkt (235 Clay). Three floors. It is sort of a narrow building but they have the basement, 1st floor, and the 2nd floor. I saw some iron fixtures (TANSU type) and some rattan furniture there.