

April 2, 1958 letter #03

Dear Henri: Haven't heard from you yet, but we are hoping that all goes well and that your leg is getting better.

It really poured again today - it's been pouring ever since you left and more houses are sliding in Oakland. They say that it's the heaviest rainy season in about 70 years.

We are out of PB-4, or did I tell you that in my last letter.

Jan wrote today in answer to my letter explaining how the lighters' excise tax is being handled. She seems satisfied and thanks us for the check for the difference.

Mr. Hiramine is here today and will leave tonight. Tami and I went to lunch with him to Chinatown in the downpour. There really isn't much to say to him because you are over there. He leaves New York for Japan on the 9th or 10th by Northwest.

Re: Pongee kimono - *Sakaya's 20B*

	quantity <del>XXXXXX</del> Kamei quoted for material on hand	Pieces received 3/28/58	Total sold to date up to 4/1/58
Natural ✓	135	40	46
Brown	132	40	14
Charcoal	133	40	14
Red ✓	66	40	28
Blue ✓	66	40	30
Green	66	40	14

From this so far, it looks as if blue, red and natural are good. We have quite a few of the natural still coming but I am most concerned about the red and blue. Perhaps you would like to think about it.

We notice that the storks have the old code, ES-10,11 and 12 on the legs of each piece. Doesn't this sort of foul up things after we re-coded it and will use the new codes for the flyer being printed. I just saw it today. Can you have them change it? They had the Made in Japan tag plus code on strip of white paper put on the legs, which means they must have had quite a few printed. Did you ask for it?

Please send you itinerary as soon as you decide on it. Thanks.

That's about all for today. Dorothy hasn't finished her report to you.

*Marta*

April 1, 1958 Ltr No. 003

Letters from Japan:

1) NISSHIN TEXTILE TRADING CO., LTD. #16 Yamasakicho, Kita-ku, Osaka  
Tel. OSAKA (36) 3251/4

offered us bamboo ware (catalogue shows cups, coasters, trays, wine sets, lamp stands, etc.). Claim they can sell us musical movements and jewel boxes, perfume atomizers with built in music boxes, portable and transistor radios, garden dusters, mechanical toys, kitchen utensils, wooden and bamboo wares. Will advise them to contact you at Dai-Ichi.

2) KYOTO BITO - copy of shipping documents re Old Colony Mariner (Myochin lobster 60 pcs and X-602 water colors 200 dz) and mentioned he was anxious to see you in Japan.

L/C for subsequent shipments increased and extended for him already.

3) Misce:

- a. Warehouse has a bad leak in the roof adjacent to the passenger elevator well. Rains quite often and hard these days and the leak seems to have gotten worse. Other parts of the warehouse seems safe so far. Passenger elevator developed a very loud "grating" noise. These things will be fixed soon no doubt.
- b. The sample of fly swatter from K. Kato arrived today. Not as interesting as K. Kato said it would be. Made entirely of bamboo. (P/L 8-9 @\$0.65 per dz).

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1) Additional sources in Japan:

a. Daito Match Manufacturing Co., Ltd. - Nissei Bldg. Nishi-machi, Ikuta-ku, Kobe

These people quoted prices on matches, e.g.

9" - FOB Kobe, per one small box,	\$0.22 per box
11" - -do- -do-	\$0.25 per box
ZMHL size -do-	\$0.062 per box

Kobe Match Manufacturing Co., Ltd. - Dowadaini Bldg. 4-chome, Sakaemachi-dori, Ikuta-ku, Kobe

Quotes, 9" (40 sticks per box, 24 boxes in big paper box, 24 big boxes in tin-lined wdn c/s), 5 c/s M/M	\$121.60 FOB
6/10 c/s	112.20 "
11/20 "	107.90 "
12" (95/100 pcs per box, 24 boxes wrapped in paper, (big pkg), 240 boxes per tin-lined c/s	
5 c/s	FOB Kobe \$124.70
6/10 c/s	-do- 121.25
11/20 "	-do- 117.80
21/40 "	-do- 114.30

Wakinao prices: (7/4/57 - thru So)	00593
20/9 ZMH - single	0.055 pc
9 pkg	0.062 "
ZMHL	0.057 "

2) SANOH SHOJI KAISHA, LTD.

Sanoh Bldg. 1-chome, Iida-machi, Chiyoda-ku, Tokyo  
Tel. (33) 4246, 4247, 1350

These people supply Jimmy Hirano with lacquer ware (FUKUNISHI's ware)

(Yamanaka ware, Shizuoka ware, etc.). Might be interesting to see them and get their prices on lacquer ware.

3) D. NAGATA - Sample of feather dusters arrived, plastic wrapped, bamboo handle similiar to Hashimoto's.

Prices - (Ref. P/L 3/22/58 - )

FD-1100	Brown and white feathers	\$0.54	pc,	FOB, Kobe
1101	yellow feathers	0.11	"	-do-
1102	yellow feathers	0.08	"	-do-