

**Takahashi**

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IMPORTERS - EXPORTERS  
CABLE ADDRESS: TAKATRADCO

Friday night April 4 '58

Dearest Henri,  
Guess my previous letter is so full of information it has you in a tizzy.

Be sure and send me some quotations on musical movements for insertion in American jewelry boxes for the arrington people.  
For your information, just in case it should come in handy for comparison, those tablets of letter paper I ordered for the store with fine lines in pale grey printed on them, TOKYO LIFE Printing Company (stationery) printer: TOKYO LIFE Printing Company (stationery) item: letter paper printed, 25 sheets per tablet for some quantity: 500 tablets Y21 each (two styles, vert and horiz, total 1,000 tablets) item: envelopes 10 per pack quantity: 2,000 packs were ordered at Y16 per pack ex-factory total Y53000 spent on this item in July of 1955 when delivery was made. Believe shipper was Kato bec I had left Japan by the time (July 27th) when order was completed.  
Selling now at TTCO retail for 60% per set of one pkg envelopes and one tablet. Realize that I should give them 2 pkgs of envelopes, but will sell extra pack for 25% and will make good profit, tho I can get 30% for it, but in face of competition or good will, should well for 25%.

Rain was still coming down, tho it stopped this afternoon, and all the news is about dams flooding valleys, dirt and mud washing down the soft areas. Supposed to still have more rain, and so it is just as well our house isn't opened up to fix just now.  
Meantime, since I have learned a great deal from many professionals, I can go ahead and get the most for my money by doing my own decorating, I guess, with minimum help from anyone.  
I finished \$120 was enough for the tools of a business. I'd like to see if I can get a sudden bit of news... Victor phoned me at 4 o'clock today to tell me Tak got caught with a girl Betty Ford, with previous record, two of them, got a bail-broker to phone Vic at 7 AM and Vic went around 1:30 today to see him. Vic says bail-broker will post the required \$7,500 if paid the usual \$750 deposit for their fee, which has to be pledged by Tak and counter-signed by someone. Vic says he's set on far gone to save, or straighten out, the way we all thought he may with help. Vic contacted his sister, who has \$150 of her own money, as her husband is fed up and will give her his. If she touches their common fund, balance will have to be gotten elsewhere, which is balance, and is \$600, total \$750, and he asked Vic if he would contact the TTCO, not knowing you'd left for J. So V. called me, and said he was doing what he was requested by T to do, and didn't know if I'd be interested. I said I'd advance \$750 in return for collateral of T's franchise for Pacific shipping, for his IETA franchise, etc set-up to conduct a travel bureau, the only collateral he has. Can't give it to him for nothing. Vic will talk to him, and also caution him that if he can't pay me back, he'll forfeit his business, bec. I said I'd have to have legal papers to the effect. T doesn't want his office to know. I have the \$ in currency stashed from last season, in currency if nec. as it might be with the brokers. I said to Vic a franchise for IETA was almost frozen now, and he said Kusano Travel Bureau Inc.

to AIC & I thought for ILL V was supposed to be... and he said... I said... two effect... I went... office to know... I went... office to know... was drawn up with Airborne owning most of it, and Tak having the office equipment, the Obata tour, and good will and franchise. Acc to Airborne, they are so big already, and own the agency in Hotel Bellevue already so that the franchises are already owned by them, and T doesn't mean anything to them. They were interested only in O's tour which has a good following and the know-how for the Orient. Their man went along with the Obata tour this time, to learn how it's done, and intended probably to dismiss T when he came back, which is this coming Monday. T doesn't want his office to know, but has to get out to get an accounting done on the Obata trip by Monday. I asked Vic if he were going back to see T this afternoon, but V said no, he had an appt later in the afternoon, that after that it would be too late, and let him stew there tonight. I'll see him in the morning and see what he says to the idea. I just now looked in the SN News and it carries the story, V arrested, and prominently mentions T. See clipping. V said the parents were encouraged to go to J to spare his mother esp. the agony of such a possibility as this, acc to Bob Hirai who bought the hotel. I figured \$750 was small enough for the tools of a business, if T will sell it for that, since he was ready to be canned anyway. His salary is \$450 a mo. but he hasn't got 9-5 hrs he promised to and his staff can't force him to do so. Lala Logan is doing it all now. Jade Snow Wong's franchise was assisted by JAL acc to Vic, otherwise it's almost impossible to get a franchise to function as a travel bureau now. V says Toshi Kataoka lost her Pacific shipping (Am. Pres Line, etc) bec she induced a lot of nihonjin customers who had already bought ship fare from APL to go, return their tickets and switch to air ticket she would sell them instead. So APL got mad and got her franchise cancelled.

Hankyul did not renew contract with T this April 1st, and is considering dissolution due to unprofitable operation. I worry for the guides who left JTB. Airborne was recommended by T to start their own travel agency in Japan so they don't seem bothered. T had a feeling it wouldn't come thru.

If V recommends to T to take my offer, we may have an agency yet. If V gets it elsewhere for T, as he might well (do for T)'s sake, well I'll try. If we think a travel bureau is good for our retail store, we can sublet a desk space in our new location, and invite a concession to take it over, like Toshi Kataoka who hasn't any hakujin tours, and would like more business in that direction, and it is conceivable that I can get a tour together, rent her space, in return for some interest in her business, or percentage of her gross, or something, without my doing much of the actual work of running an agency, but making something on my contacts. OKAYou know they still ask me if I take people to Japan, all the time. I give talks to advertise the shop, and can do so for free from now on, if it means tours, if this is necessary. Noboday at the store knows this, not even Martha, and the children don't know either, as I cut out the article, which was on the last page of the second section before the ads began, and they didn't see it.

I suggest if you mention this, in your letter, that letter should come to the house, bec. even tho marked personal, may be read by Martha who opens all mail before I receive them. Send your comments to the house, please.

The children and I went to Arguello. The drain was stuck. I cleared it. The plaster is dropped off the ceiling of the dining room like before. I'm going to have the little light well area re-tarred. About 75¢ worth of tar, and a sieve over the drain to prevent stoppage. Garage door now locks, Ross Alexam the negro neighbor fixed it in ten minutes while I was there. The tree was bearing oranges. Lots of trees were bigger. I'll have the few plants we want dug up. Rains cut off income for building trade. He's a carpenter. He'll paint his house, and ours, too, while the support is rented. Ours, in the back.

I'll let him replace the rotten timbers around the back door, garage level, after I find out how much money he wants. I'll be careful. I can dump the trash in Mike's pick-up.

Love,  
tami