

April 8, 1958

Dearest Henri,

Martha is doing the papers for the fiduciary returns today.

I went to the Sanwa Bank but they don't do business with domestic firms bec. they are only a branch of the J bank and not incorporated to do business in this state.

I went next door to the International Branch of the Bk of America where they greeted me with great cordiality even before they knew my name or nature of errand.

They will work with any Japanese bank, and sounds OK to me theoretically as they say they don't compete with J banks but act as a Banker's bank and funnel the dollar trade to Japan and stabilize the yen market.

Anyway, they will work with us and are easy to do business with so under what name shall we function? Trade style, they call it.

I thought Far Eastern Trade ~~Agency~~ Council might be a good name since you mentioned Foreign Trade Advisory Service once, that handles Dutch and Scandinavian items.

It can be Far Eastern Trade Service ~~and~~ or Far Eastern Importing Company and the address I gave is at Shore View Avenue. Is that OK or shall we change it?

I have to make a statement to the bank of my own personal assets as well making reference to the Takahashi Trading Company affiliation and of course they want to know with what company I might have had previous experience, if so, what bank has processed our LC and will contact Fillmore Post to see if all is OK.

These things will reveal themselves so I might as well tell them to start with.

My deposit today consisted of all the personal allowance checks we have been hoarding, and two dividend periods of Dec and March this year that I had on hand, totaling ~~about~~ exactly \$2,267.84 with which I have started a commercial account, as an individual, as per their recommendation. Should it be in form of a Savings?

When I could secure my first LC's with a collateral of my Savings book, couldn't I.

Meantime, I'm required to submit a letter stating the starting of a new business, but that in reality it is not being done as a neophyte organization with green personnel, bec.....

Also, a financial statement. Personal and company. I think it should turn out all right. They say, like all banks do, that there is a committee that discusses these applications and needs this material to bank their talk on.

Last night Tsukamoto Matsunosuke, died at the age of 101, 3 months and 4 days and the funeral will be soon so I guess I should go. He was Papa's good friend.

Handa hasn't come over yet, but since we have had two days straight of sunshine, I guess he'll be thinking of doing work, unless he's got a lot piled up. I'll call him tonight to see if he'll come and commit himself to a gig here.

Chicago

Must have your answer re: August gift show room choice by 1st of May since May 10th New York date is deadline for room assignments.

FOLD SIDES OVER AND THEN FOLD BOTTOM UP
MOISTEN FLAP WELL AND APPLY PRESSURE TO SEAL
NO OTHER ENVELOPE SHOULD BE USED

two/ August Chicago Show is 3-14th. Hope it will be good.

Tro Harper taked to me on the phone today and says he wants J scissors, his mother in law bought one here last year and is devoted to it for sewing.

Buy me some for the store, too, as we get it from Koda Trading when they have it, but they generally fon't have delivery on it. Unseen, Tro Harper bought 6 dozens, will wait for delivery so you can buy it. 2 sun 5 bu or 7 bu and in one size only, and if it is wrapped in plastic cord, make the colors white yellow, blue and green and no ghashtly colors such as pink, and no bells, and if no bells, it should be cheaper. Maybe 3-sun size is OK. Depends on cost. Let's have one size only. Must sell retail after doubling on wholsaæ cost, at Tro Harpers for about 60¢ so whatever size you can get landed to make out a good mark-up is OK. We will sell at same price. These urusai items you should get Million to do, or Tsuruda, because they have the connections for this toy-area-borderline stuff that's cheap, and hardly worth your own time.

FIRST FOLD

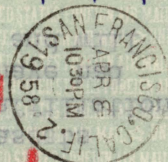


NO TAPE OR STICKER MAY BE ATTACHED
IF ANYTHING IS ENCLOSED, THIS LETTER
WILL BE SENT BY ORDINARY MAIL

南都第一ホテル
東京 新宿区
〒161 161
TAKAHASHI #6

AÉROGRAMME
AIR LETTER

1661 POST ST
SAN FRANCISCO CA
USA



428 HOTEL DAI-ICHI
SHIMBAE
TOKYO JAPAN

PAR AVION
VIA AIR MAIL



NO OTHER ENVELOPE SHOULD BE USED
MOISTEN GLUE WELT AND VERIFY RESPONSE TO REVERSE
FOLD RIDGE OVER AND WHEN FOLD BOTTOM UP

SECOND FOLD

3/ Did you go see Takahashi the party goods people? Can they supply us with a tissue wreath-like things that pulls out from a collapsed folded shape like for these were so pretty in a dainty apple-green, light blue, light salmon pink, and white and light yellow, all dainty colors. Japan Trade Center had more inquireres for these than for the exhibit items last fall, and noone carries them. Don Smith said, and sent me a fragment. Try getting some of these, if you can. About bamboo curtains, of Mrs. Kuwamura's, don't buy them bec. we already have them and we don't even want ten dollars worth of more curtains until we sell these out, and if it's ten dollars, say, why not buy ten dollars worth of something such as scissors, bamb kushi-dashi-skewers, that is a sure thing...or some throw away ~~bam~~ wood chopsticks or hot pads, or something. How about the katakori rubber ball beater? It's called Mago-no-te sometimes, or grandchild's hand. Send her a Decorated cake, costs about \$800 from a nice bakery and have it delivered and settle it at that, because it is cheaper, than to be cornered into a situation where you have to buy to get out of an obligation. Will write tomorrow.

Love,
tami