

April 9, 1958 Tuesday

Dearest Henri,

Today we got your letter with the Personal enclosed. So sorry to hear your leg sore is still bad, and suggest that you go to Keio Byoin or St. Luke's and get a dermatologist to look at it for you. They may have some pretty good stuff there, I don't know. But tell the doctor what you already have done to it.

Mr. Iida of International Trading Co of Yokohama wrote us regarding your meeting and said he was desirous of transactions soon, when more contacts are made, that anything he could do for you, etc. Letter dated April 1, rcvd 5th.

Regarding the covered wire toy shape, Jim took it to the Appraiser's; 35% for toy, won't take it as plastic ornament. Figure 95¢/doz landed. We think you should mount it on a nice card, with a high style printing job like the modern greeting cards, and say FOR NERVOUS PEOPLE and get into the card shops with it. For adults to fiddle with. Jim hadn't come in yet with the duty rates so Jack couldn't take it to Nut Tree today, but will, to others as soon as he can. \$1.50 whsl.

About Kuwamura Bamboo wheel of flat pieces and wood bead and Bamboo hollow piece, thickness should be uniform, so hot casserole will not rock or be unsteady on it. This is accomplished by putting in wood beads for the outer rim, to carry out the inside ring idea, not introducing too many shapes and materials...nix the bamboo hollow rod, now being used, as it cracks besides being of too small diameter, and being higher priced bec. it has to be matched. And don't slant the thickness of the bamboo, maybe. Use flax thread as in sample bec. it is stronger than cotton. Better call up the ole gal and tell her. Prices should therefore be lower.

Lacq cig cup of some kind is very good to go along with our lighter-colors, but in one shape only, so that we can sell it or not with the lighters, so that the retailer can choose whether he sells as a set or not. Can be an elliptical cylinder or a round tube cylinder.

Henri!! the Nut Tree is expecting you to get the wood Copenhagen toy made in Japan out of some kind of scrap hardwood....teak is imported to Japan so it will be high price. Gotta get the cheapest and neatest people to do it. Noone has it yet, so go to it, and hop to the immediate making, place small order, as it is Tro Harper type, too, as he phoned me yesterday to talk a while, in a good mood, said he wants daughter to go to Pomona or Occy or Scripps, Whittier, etc.

Please buy Japanese hasami to retail for about 60¢ and no fancy bells or doodads nec. bec, in USA only adults use.

Linen towel-made aprons....would woven stripes like our Noil Coats be more costly than one-color silk screen of motifs onto ready-made towel widths already in production there be cheaper? Rather think silk screening, bec. it would be easy to make smaller quantity and vary the color inks, and the designs. Designs should be sort of Japanese but modern, and the motifs used on folk art papers for ~~cigarette~~ matches you already have, that I recently sent, can be used. Also take them off cards the counters display that have the summer or vegetable or fruit designs...some by Foko Art people, or not.

Got Kato's ated 4-3rd Sample list of kitchen wares but no samples, see Pon-Pon Anna which I translate as the kata-kori ball but is it same, or better, or all-wood?

All wood isn't as good as the flexible arm, you know. Rubber is better than a wood ball, too. Goad him onto sending these in a hurry. Did you place order? OK to make firm order. Hasami should be Japan. kind, of course. Order several gross. They come by the tens there, so packing can be by three dozens or something however you expect to sell them minimum.

Wing On has beautiful but really, building on Mission at Fourth. Whole three or four stories, 30 ft frontage, to themselves. Great pc of property.

Warren Watanabe came to SF for a convention of chemists for his company, lives with wife in Philadelphia, she is tall and brainy & about as sexy as a telephone pole. No children, she's very talkative, and dressed sort of queerly. Two weeks stay, so will take them to dinner with M and Will the Sat night of the 19th before they leave. Retail sold \$210 today, bec we had some big buyers from out of town. Will write some more tomorrow.

No more news about the house, the builders who were out of work for 1 month are busy as bees. Get yourself a doctor quick, Worried,

tami

FOLD SIDES OVER AND THEN FOLD BOTTOM UP
MOISTEN FLAP WELL AND APPLY PRESSURE TO SEAL
NO OTHER ENVELOPE SHOULD BE USED

FIRST FOLD

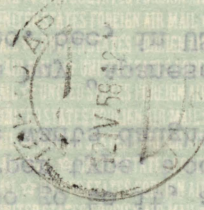
高橋新太郎
格一 格二 格三
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AÉROGRAMME
AIR LETTER

1661 POST
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44



NO TAPE OR STICKER MAY BE ATTACHED
IF ANYTHING IS ENCLOSED, THIS LETTER
WILL BE SENT BY ORDINARY MAIL



Mmei Takahashi
Daichi Hotel
Shinjuku
Tokyo, JAPAN

VIA AIR MAIL
PAR AVION



SECOND FOLD

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