

Friday April 11, 1958

Dearest Henri,

We had five days of continuous sunshine today, and today we had almost 80 deg F. downtown, and this evening is very warm. If I leave the door open to the street, we don't feel a breeze or chill. That's as warm as it ever gets here.

This afternoon parents were called to the jr hi to hear Mrs. Zwyer, the councilor talk to us about the whole educational setup and required subjects, etc.

Honor Society membership means 30 points, total in 3 consecutive semesters, with A counting as 3 pts, B, 1 pt, and only 1 C allowed or it cancels out the record. This is a high standard and Honor Society is something of an achievement. College is getting harder to enter, and to stay in. Norman chose Band as elective for 8th. Got Norman a trumpet costing about \$100 which is \$189.50 retail, a Blessing, a good instrument. Frank Ohno, teacher of jr hi music across the Bay, gave us advice. Since we buy at wholesale, he said to pay \$20 more now, and we have an instrument that is moderate type instead of cheapest, and he'll enjoy it more, and because of the better playing and better tone, will like music more, and when it is time to sell it, we can get more than our cost back, or better trade-in on a French horn or whatever. Norman practises, and says it is a very good instrument.

He has gone with his friends to about two seventh grade dances which they have at school. Maybe your parents think he is a child, but American children grow up faster, and these days the children do adult things earlier. Pinkie is at a Senior hop tonight at the hi school gym with Jerry Honda. I'm waiting up for them, as they promised to be in early.

Aki and I went to Nichiren kyookai for a lesson on brush writing (shuuji) and had a good time, so we didn't mind parting with our dollar for a 1 1/2 hr lesson.

John Fordon's town of Aurora is having a 15-shop coordinated Japan Festival and he wanted me to send film, posters, etc, so I phoned Lala Logan, and she said he hadn't come out yet, 'arrested' she said, and I guess it is true in all sense of the word. He isn't there, so she didn't know what to do with the turmoil. I recall some time ago she said it was better to buy out an agency than to try for a new appointment bec. they were clamping down on them. So why not tie up with Nippon Travel Agency of Frank Tanaka's (isn't it owned by the guy who works for JAL) or Toshi Kataoka's by renting them a stall in our new store?

Today's paper says the Herbert Greenwald from Chicago offered to advance as much money as necessary to build six 22 story apt houses and other fringe buildings to make a new area in the produce market district. I would like a space there. Zeckendorff the investor of New York is also interested, so the project, as well as the Western addition will go thru. I would like a store in two areas. Terry Gott will tell me one of these days what went on in his family that made them sell the 122 New Montgomery St store in favor of the Palo Alto place. Too bad they can't run both, but seems like there's a hitch to that.

I drove by there on the way to pick up the trumpet, and there are lots of small spaces for rent in the area heavily traveled by foot traffic by commuters off the bridge transits, and the near-by big buildings. Also, a doughnut shop near Bank of Tokyo seems not to be doing too well, and that's a likely spot too.

Pacific closed out on printed rayon challi kimonos for children and grownups. WHY? It was such a good seller with us. They offered us egg-shaped S/P at \$1.50 doz so we took 6 doz or so. So we have only three kimonos left! We'll have to buy from Orient now, or get some of our own. If so, we need a prettier print. Kamei's last print fabric of pale blue with flower cart on it is good. Or more modern print. This has to be worked on in Yokohama bec prints are too hard to buy unseen. Kamei isn't good source, either, for there are the mass-pro dry goods sales outlets and if Pac. quit, they're looking for some one else. Do you know who are the Yokohama partners the shippers? Try Mr. Nakazawa of Three Stars who advertises in that Oriental America magazine run by a hakujin, whose J. elderly clerk was ex-Ryubi (Mrs. Yanagita) assistant knows TTCO. A subscription to the magazine is good idea. Also to that Advertising Art magazine called IDEA which Maruzen can ship us. Japan Overseas Publishing Co or something near Oshanomizu, below Meiji U. same street has a credit balance in our name, doesn't it, since before I went to Japan first? Maybe they can send magazines.

But if your leg is bad, do come home and have it properly attended and healed.

FOLD SIDES OVER AND THEN FOLD BOTTOM UP  
MOISTEN FLAP WELL AND APPLY PRESSURE TO SEAL  
NO OTHER ENVELOPE SHOULD BE USED

3/ Things like magazines, etc, we can buy by mail. So can we buy HASAMI etc if you tell us, we'll buy direct. I'll give KONWAL of Market street SF the business bec. they are glad to do it for us if we give them a list of things, they need th the business. It's simple as that.

NEVER MIND THE TRAVEL BUSINESS OR HANKYU, IT IS BETTER TO LEAVE IT QUIET FOR A WHILE. ALSO DON'T DO ANYTHING BUT JUST PHONE MICHI ITO JUST BEFORE YOU LEAVE.

DON'T DO ANYTHINGA BOUT THE RADIO, EXCEPT IF YOU SEE A TWO BAND RADIO OF TRASIS-TOR TYPE, USUALLY MADE WITH AMERICAN TRANSISTORS SHIPPED TO JAPAN AND PUT IN AND SHIPPED BACK HERE INTHE RADIO, AND WITH DIODES, FOR SHIPS AT SEA AND STANDARD BROADCAST BAND, NUT TREE WILL TAKE ABOUT 50 OF THEM, ONLY AFTER SEEING THE SAMPLE AS THEY ARE NOT, DEFINITELY NOT, NOT INTERESTED IN DISTRIBUTING THEM. THEY WANT TO TAKE THE IDEA TO A RADIO IMPORTER OF WHOM THERE ARE MANY ALREADY ESTABLISHED. MUST SELL FOR VERY LITTLE MONEY, ETC, SO IT ISN'T WORTH YOUR TIME, AND HE WANTS YOU TO CALL IT OFF, ONLY IF RUN INTO IT AT THE OSAKA FAIR, BUT DON'T GO TO A SEP\* ARATE BUILDING TO LOOK FOR IT OR ANYTHING. PLEASE DROP IT.

FIRST FOLD



85-11  
mjh

NO TAPE OR STICKER MAY BE ATTACHED  
IF ANYTHING IS ENCLOSED, THIS LETTER  
WILL BE SENT BY ORDINARY MAIL

Handwritten Japanese text in blue ink, including names like 向山 (Mukai) and 高橋 (Takahashi).

PAR AVION  
VIA AIR MAIL  
MR. HENRI TAKAHASHI  
96 HOTEL MAROHN  
HOTEL NEW  
NAGOYA  
JAPAN

AÉROGRAMME  
AIR LETTER

VIA AIR MAIL

1661 Post  
SAN FRANCISCO  
-USA  
APR 17 3 08 PM '58  
SAN FRANCISCO



SECOND FOLD

4/Hope you tell your parents we are all well, and impress on them they are 4 yrs older in taste acc to maturity of children in Japan. Norman's accomplishments, interest, body-building, drums and trumpet, dances, soccer team, president of boy's club, (they had a nother meeting here tonight, and tomorrow they go on a beach party to China each) his newspaper route, height, weight, etc they can't comprehend unless you tell them. He has a Sunday morning chronicle route now, paying \$1.50 a Sunday. (Dorothy went to Mr. Hood to discuss the Finan. Stmt not balancing but will have Inc. Tax finished next week.) MUST MEET, TIE UP 3-K SHOKAI, BEPPU FOR BAMB SALAD SERVERS...DESIGN TERRIFIC, MAKE TRIP TO KYUSHU PAY OFF ! You'll not regret this advice. NEWS: I. MAGNIN SETTING UP ORIENTAL ANTIQUE SECTION, MRS FR FRANCK OF PALO ALTO (ugh) is selling them whole thing, went to J with Mr Escabosa, pres. of I Magn. last ye, bought lots, J show is ten days from 26th. Got parasols fr us, zabuton, and eventually later gift buyer will continue to buy. GUMP'S !! how'll they take it? Both importing antiques like crazy. Mr. Kawabata San Leandro bought 2 30" shoji Panels with fiberglass for the Oakland Flower Show, paid cash, \$40.00 total, was that enuf to charge? He'll bring rich prospects to see my gold screens so must hurry with interior refinishing. Get your work done and hurry home. We're sending all mail to Kyoto Bito now, since don't know sched. Love,

tami