

Wed. April 16, 1958

Dearest Henri,

Jack says don't go heavy on garments. What is good one year will be the next year's dog. Denslowe's lieked pncee kimono but we can't judge from this for others. Jack says don't buy deep on the noil ones either.

I still think that if you can get out of buying the silly, frail, badly made wobbly, uneven, too thin bamboo wheel from the painted madam, you certainly should buy yourself out. If a casserole or pan comes off the stove, it is hot enuf to put a hot pad under it, then you should have it thick and substantial so the imprint of the thin hot pot pad will not be so thin as to put a damp or hot spot on the table. The madam's sample is terrible thin excuse of a pad as it doesn't protect, and please tell me who would buy it for 35¢ retailand you have to get 75¢. It is uneven, so you can't pawn it off as a shita-jiki for a flower pot. Am now going to the bank to see Hood-Cardinal. tami.

Letter #13

This is Martha. I see that Tami's typing is no better than mine. Got your two letters today, One written on plane and other from 4/13 from Moji. Sorry to hear that your leg is no better.

Thanks for your schedule. Hope you were able to get accomodations in Kyoto. I'm surprised that you decided to order more shirts, but I do think it was wise of you to order more kimonos in pongee. We should at least have enough for this year, anyway. Shirts are so much more difficult as we have much more competition in this item.

When you get back to tokyo, among other things, you might add 25 gross or so of miniature parasols, packed doz./cello pack (like one we once thought of putting into kimono doll set). We notice the store buys them from Pacific for about & 7.20/gross. I don't know if they will fill such a small order, but if you are planning to get other similar things from same supplier, it's only a suggestion.

You asked about Scandinavian Salad bowls. I sent you a clipping of one and as recall retailed over \$30.00 but I would guess that you can get them for 12-20.- in some places. American hand made ones are also very good. I don't see too many in the ads.

Brought this letter home with me to finish. I went to Fill-Post Bk of America and Main Office Int'l Banking Div. also wants me to deal thru them, so deposit will be transferred tomorrow. The other way we'd be starting green credit-wise, and Cardinal and Hood say \$1,500 L/C to Ichikawa is nothing, they'd let us have it anytime, unsecured, they know us to be one and the same ~~fix~~ owners. Acct is started, Ichikawa's LC processed. Name is FAR EAST TRADE COUNCIL. We can act as consultant to anyone wanting anything from Japan on Import Order 50% down. Tami Imports acan be one of the brand names it imports. Tell ICHIKAWA BY PHONE OR BY LETTER THE L/C is coming under that new name. I'll tell Jim to write them too if he hasn't done so already. He won't take vacation saying almost everyday something is happening that needs his attention, that after you get back he will take off so that there will be someone at all times to take care of the cables, communications, papers, etc. Is that what you want?

I will notify boys at warehouse tomorrow, three of them will take one day each assigned like: Joe every Tuesday, Masaji every Wed, Wayne every Thurs. Starts next week. Rest of April, all of May, or at least 5 weeks, making 15 days this year the way you figure. I'll talk to Dorothy and Martha.

I'm real sorry to hear about your thigh and think you should get some attention on it. If there is unfinished business, outside of printing work that you say you have to be on hand to oversee (texture of paper, shade of color, registry of over printing, quality of feeling, etc) I'll be glad to go there and do more for you. I don't have to wait til Sept, if it's a quick trip. Perhaps I can do some by mail. Or I can go in late August & Sept and get back. I've never been there in August, maybe I can find something, if seasonal. Re: parasol for favors above mentioned, Am. Imports can get them in. But wedon't mind buying inconsequential item for that's being too komakai. I forgot to draw the collapsed tissue wreath shape in a previous letter. About my going to Japan, if I wait until Sept, I can see NY show, maybe, and get better ideas. But we'll miss the big fall market. What to do. The retail store stuff has to be real good too with new shops like O. Cult. Books soon starting one. Still looking for likely place but can't find location. Like idea of Montey street perhaps near lots of archt. offices, Skidmore Owings, dense population of well-aid office personell. Also small shop nr. bridge terminal.

FOLD SIDES OVER AND THEN FOLD BOTTOM UP
MOISTEN FLAP WELL AND APPLY PRESSURE TO SEAL
NO OTHER ENVELOPE SHOULD BE USED

2/ Two such operations might be interesting. Wonder what kind of people go near the terminal. Might go there at rush hour and see. Like the no Saturday idea. I'll try to get to know the Got family better and ask how they ran the sportswear shop near the telephone bldg. What portion of income was rent, etc. They're planning to go to Palo Alto before long, so I believe I think I should know them now. Course, after they go to Palo Alto, if I can strike up an acquaintanceship they may be more willing to talk if they have all the SF experience behind them. It is very smart to start a good-going thing before they let go of the first. Haven't seen Miss Julia Smith of the Redevelopment thing yet, but the Mayor just approved of a SF budget that allows for a lot of inspectors to go thru the houses in the Sect. B area across the street called urban renewal. Looks like I will finally get going on the house. Handa hasn't come nor phoned so I may leave the kitchen for him to do and go ahead with the repairs and painting which will make the house water tight and the one elec line live again, and cracks filled. Then interior painting can be done, papering, and maybe more plugs, etc. I'll discuss all of it with the general contractor so I won't have to go back to redo anything, costing 1 1/2 where we could do it for 1. A master plan will have to be made, and sections of it done in right order.

FIRST FOLD

Takahashi
 1661 Post
 San Francisco 14 USA

AIR LETTER
 AÉROGRAMME



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 IF ANYTHING IS ENCLOSED, THIS LETTER
 WILL BE SENT BY ORDINARY MAIL

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Mrs. Fern Takahashi
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Nagaya
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VIA AIR MAIL
 PAR AVION



SECOND FOLD

3/ Jacques Neuville is over in Japan now. You may see him in Kyoto. Jack found out today. I can guess he's throwing fits. Real frustrating the first trip there, particularly if you don't speak the language. If they buy at Yamanaka, prices will be high, but I'm guessing they'll be buying from Mrs. Franck's sources. Maybe you will find out from Kaneshima who that is. She buy table from the same source we do. Cheap. We're all out of the small ones, 30' sq. in red. We should get some that will be lamptables, but the right dimensions have to be bought. Fujita in Osaka, I think. Guess you remember. One table was damaged at the corner, all others arrived good condition. Corner cracked, laquer ~~crack~~ cracked along the side down the edge. Tell him to do a good job of packing. Buy some more tables. Too bad the \$ is wasted on Kumura hotp ads. PLEASE CANCEL. GIVE HER SOME MONEY BUT DON'T TAKE THE GOODS. I'll write again

bc v e,

tami

NO OTHER ENVELOPE SHOULD BE USED
 NO OTHER TAPE, WAX AND WAXY SUBSTANCES TO BE USED
 NO MOTOR OIL OR GREASE AND OTHER POLYMER OILS