

Letters from Japan, April 18, 1958 (Friday), NO.

- 1) ~~KXX~~ Koyo Trading Company - MANUFACTURES, EXPORTERS, 833 Ooka-machi, Minami-ku, Yokohama (Tel. (3)0706)

Found our name in the Japan Trade and Industry Bureau list and offers to sell badminton rackets and other types of sporting goods. Advised them to contact you at Dai-Ichi with data.

- 2) Ito Shoji, Ltd. - 37 2-chome Asakusabashi, Daito-ku, Tokyo (Tel. (84)0529)

Manufactures and exporters of women's accessories, such as brooches, necklaces, ear-rings, lockets, bracelets, men's necktie pins, etc. Advised them to contact you at Dai-Ichi.

- 3) Inoue Luggage Co., Ltd. - (INOUE KABAN TEN) Main store, 3, 1-chome, Kyobashi, Chuo-ku, Tokyo (Tel. (56)7362)

Offers "bamboo handbags and exclusive hand made coin purses or sandals of oriental mood for export", claims distinction as a maker of luggage, handbags and purses since 1919. Advised them to contact you at Dai-Ichi with data.

4) Misc:

- a. Advised Serizawa Somegami re Northwest Airlines calendar cover design, etc. Sent samples of the emblem with instructions, by Tami. These air-mailed direct to Serizawa to save time.
- b. Kyoto Bito - Shipping documents on Alaska Bear, 70 pcs of DRT tassels (15 pcs each of red, black, gold, and mandarin red, and 10 pcs of gold and orange combination) and 100 sets of the procelain sparrows. Whole shipment charged M/M \$15.75. Ship arriving here this week.

Letters from Japan, April 21, (Monday);

- 1) Dai-Ichi - Re Y/#3 and 4 Confirmation of your purchase of linen napkins.
Y/#3 - Natural 240 dz, aqua 180 dz, and gold 180 dz, total 600 dz.
Y/#4 - Total - 2,000 dz, colors to be specified later.

Advised us that they are working on new types of napkins, table cloth, and kitchen aprons made of the same type of material, etc. They want a sample (working model) sent from here to copy.

The material for the 2,000 dz of napkins is being weaved already (it might take 2 to 3 months to complete it). They will have the samples, etc., ready for you to see by the time you return from your trip down south.

- 2) Kyoto Bito - S/D on ~~Alaska~~ Bear (70 pcs of DRT and 100 sets of YS sparrows) and notice on shipment of the penmanship sets already arranged to make boat sailing from Kobe, April 17th.

Advised us in reply to our inquiry that it takes anywhere from 20 to 30 days to get the rayon braid w/tassels ready for shipment after receipt of order. Also confirmed our latest P/O for DRT (20 pcs of olive and 10 pcs of white) which will be shipped mid/May.

Reports meeting you April 14th and that a full report on the proceedings will be made soon.

- 3) K. Kato - Advised us of ship't being made via Keystone Mariner (Lotus spoons 360 dz, HB-50 50 dz, doves and storks of each size, bamboo flutes 100 dz, GFS 400 dz, SCP tooth picks 800 dz, and ZP-6 96 dz, \$2,981.63.

K. Kato wants about \$3,000 to \$5,000 more in L/C for early May shipments. He has one shipment via President Hoover ear-marked for the latter part of this month which comes to about \$1,500 including your purchases from Ohmiya (kitchen ware, miscellaneous).

Also advised us that he is collecting the samples for you and that he will ship those you are interested in. He expects your return to Tokyo on or about the 25th of this month.

- 4) Sobisha - Mr. Shibata advised us that you wrote to him about seeing each other in Shizuoka on the 24th, from Kyoto Hotel, and that he ~~was~~ is anxiously looking forward to see you with Mr. Sugiyama, with samples, etc. Re the L/C for the shipment of folk art boxes (only X-201 and X-202) Mr. Shibata discovered none of the PFE boats will hit Shimizu harbor this month. Consequently wants to ship via some line that offers the same rates as PFE within the L/C time limit. Wants us to extend L/C if we insist ~~PFE~~ on PFE.
- 5) S. Kamei - Copy of the letters, Nos. 58/18 and 19, with Sales Notes, Nos., C-1964 for "Pongee Silk Men's Short Sleeve Shirts, assortment per dozen pcs (S 2 pcs, M 4 pcs, L 4 pcs, and XL 2 pcs, @\$23.50 per dz, 12 dz, C-1966 for "Striped Noil Men's KIMONO Robe, 56" length, @\$2.65 per yard, total about 350 pieces, in such patterns as No.12 100 pcs, No.15 150 pcs, and No.N-1 100 pcs, total 350 pcs), C-1965 for "Pongee Silk Lady's KIMONO Robe, 47 $\frac{1}{2}$ " length, in the following patterns and prices; natural ;;;;... @\$3.05 pc 58 pcs
red 3.35 " 88 "
blue 3.35 " 88 "
- and,
C-1973 for the "DRS-X Raw Silk Coat with two pockets, @\$2.00 pc, in the following patterns, No.1 125 pcs, No.12 250 pcs, No.15 250 pcs, and No.N-1 125 pcs.
- 6) Misce:
a. The Japan Export Times (c/o NP Bldg., 937 3-chome, Nishi Sugamo, Toshima-ku, Tokyo, Tel. Ikebukuro 97-3181-5)
No.207 issue, March 27, 1958,
carried an ad (Picture No.67-37) of a so-called "Genghis Khan NABE" with the following description: "much improved, die-cast broiling pan with duplex tops which prevent smoking while in use. delicious and richly nourished food are available with very simple cooking on this pan. 2 different sizes." We will write to the paper to get the source but perhaps you could do better while you are still there.
We will instruct the paper to relay the information to you at Dai-Ichi, tho.
- b. I guess we are in for some warm weather for a change. It's getting too hot for base-ball (SF Giants got a huge welcome the other day and they clobbered LA Dodgers 8 to 0 in their 1st game - the score was reversed against them when they played against the Dodgers in LA after that) and other sorts of sports unless you are a mania, sitting in the hot sun. I hope you have a few sunny days in between while you are going around in Japan, Henri. Tami and I got off the Northwest Airlines stuff to Serizawa Friday evening. They should have it by the time you return to Tokyo.
The newspaper headlines report a mid-air crash between a jet fighter and a regular airliner, resulting in the death of 47, today. A few reckless flyers can cause a lot of damage, huh! Tokyo taxis could be worse, tho, from what we hear back here. Be carefull when you step outside.