

V-N-88

Dearest Henri -

Got your letter at the house written on Mother's Day - thanks ever so much - we are all so relieved to hear your leg is well - it must have been excruciating!

Our retail store has enjoyed unprecedented good trade here the past week because of Mother's Day & the American Psychiatric Convention & the American Psychoanalysts Convention on which followed the other 8-11, 10-16th. Sunset magazine distributed a guide to S.F. pamphlet, and didn't mention my names but mentioned J. Community & stores at Post - Buchanan. We got our share.

This leads me to believe that we would do well if we got our share of all conventions! I don't want to be a zig, but if we were located near the Civic Center we could really rake it in - so we should get a place at Post Buchanan on the block opp. the "commercially" designed and block on Post - maybe the post hall bldg - then Honnans will be paying us rent, or else get up & go, ha ha. Or we can put in people we like. Then we should have a branch on Northside around Juk-Eddy close to new motels & new hotel at Van Ness & Geary & close to Civic Auditorium & the new underground Exhibit Hall & in 2 yrs there will be a new underground park area at civic center & all big conventions will be meeting there. Talk about tourists to Japan, there is a swell ~~place~~ opportunity right here!

What do you think? And if there is a Japanese center of some sort we can participate in that, too. By buying the corner at Post & Buchanan we own a big ramshackle bldg in bad shape, but that is a choice corner. Think of it in years to come with a new aspect for the Nakagawa - Goshado side of the street. It's a flat lot & it is easy to rebuild - the post hall can be subdivided to make more stores & we can take one of the 4 flats upstairs - or are there more than 4 flats? One can be our bus. office & storage or rent a garage for storage. Sounds good to me. They want \$59,500 <sup>one</sup> & may list it to ~~\$45,000~~ <sup>\$45,000</sup> for the place near Anthon. Aisa Class B buildy which means brick or concrete exterior walls & concrete floors between the floors, steel reinforced, with small freight elevator, age about 30-60 yrs, I would guess! ~~29~~ feet frontage & back alley - the candy factory.

P. So happy to know we'll have you back 28th!!

FOLD SIDES OVER AND THEN FOLD BOTTOM UP. MOISTEN FLAP WELL AND APPLY PRESSURE TO SEAL. NO OTHER ENVELOPE SHOULD BE USED.

price knowing you have to move, sooner or later. A user's value seems higher bc it's generally deductible as rent if the owner/user isn't the same person - so it's an angle I should study.

Northwest Airlines envelope design came - & the sheets of Calverdis I was surprised to see the words across the bottom of each sheet. We flew 3 envelopes, back paper, dark blue, & dark brown with 2 color changes in the emblem to St Paul Minnesota with 12 sheets of the calendar with name inscribed across bottom - and offered to delete latter if Airlines so requested. Price to Allegre Betty Rawlings is \$2.09 each she can resell at her price. Hope OK with you. Sandra misunderstood Jim's letter that "NW Airlines should be under the emblem on cover of envelope - but let's let NWA re-design or re-arrange it. Now the bad is come rolled instead of flat. We'd know in 1 week - Fore, T.

FIRST FOLD



NO TAPE OR STICKER MAY BE ATTACHED  
IF ANYTHING IS ENCLOSED, THIS LETTER  
WILL BE SENT BY ORDINARY MAIL

16/11 Post  
S.M. FERNANDES CO. 101  
U.S.A.  
AÉROGRAMME  
AIR LETTER



Mr. Fernan's checkbook,  
% Wells Tokyo  
Tokyo  
19/5  
JAPAN

VIA AIR MAIL  
PAR AVION



SECOND FOLD

On Seary there is a factory warehouse that is next door to Gene Comp ton's Cafeteria at Tombers that also has alley - large freight elevator to second floor, class C bldg meaning brick walls & wooden floor for second floor, abt 27' ft wide, 120 ft deep & not as old, but built about 1906 I would guess. In estate, & asking about \$45,000 but \$25,000 ought to buy it. Floor (wood) worse than our present warehouse, & in not good shape - but probably can be refinished - wooden floor. These are the prices or values or whatever you say. I deemed there are 2 kinds of prices - investors price I say \$50,000 would be a user's price of \$70,000. - so you should never say "I'm looking for a place to move my store" Real estate agents are on a fee to the seller so they will hike up the