

May 12, 1958 (Ltrs from Japan)

Letters rec'd on Saturday (5/9/58) -

- 1) K. Kato - Advised us on the cost of ZP-6 per component item and sent us his R/O on the various items you newly acquired or purchased thru him. Also advised us that you left for Kyushu, Kansai area on the 8th and that you are expected back in Tokyo about the 19th. He also made a report on the plastic SHAMOJI to the effect that a monthly rate of 10,000 pcs is possible using the existing molds but it would take ~~two months~~ a month to make a new mold and another two months to make 50,000 pcs using the new mold. The cost of the new mold is about ¥40,000.

(Ref. P/L No.8-21) May 7th, 1958

7-7/8" long, black and red colors,

up to 10,000 pcs	0.24¢ dz FOB Japan
10,000 pcs - 30,000 pcs	0.22¢ " " "
30,000 " - 50,000 "	0.21¢ " " "

- 2) Tsunoda - Sent us shipping documents re. Tar Heel Mariner, 100 dz of KPD-S peasant dolls and 100 dz ZAB saving banks. They didn't use the whole L/C (C/SF 93) and requested that we extend same. They have a new L/C in the amount of \$500 for May use.
- 3) Ichikawa Sangyo - Advised us that you have purchased additional quantities of the CIT lighters.

CLT-1	.....	100 dz
CLT-2	.....	400 "
CLT-3	.....	200 "
CLT-4	.....	300 "
CLT-5	.....	200 "
		<u>1,200 dz</u>

No mention is made as to the color ratio, etc. Wish this firm can learn to be more specific in confirming orders, at least by sending us a formal Sales Note or something. The shipping documents have not reached us yet from the Bank concerning the Tar Heel Mariner shipment. The boat arrived SF on the 9th.

At least Ichikawa can send us the copies of the shipping documents sooner so we can put marine insurance on it.

We have stressed these points on many occasions in the past but the boy must be too busy to really follow them up.

- 4) L/c to Kyoto Bito has been sent for the DRT tassels.

Letters from Japan, rec'd on Monday (May 12, 1958) -

- 1) Kyoto Bito - Sent us a list of the items you purchased at Kyoto Bito, including some that have not been priced (FOB) yet. Shipping schedule, etc., will be decided when he sees you. He advised us that he has rec'd \$1,000 in cash from you for the purchases you have made.
- 2) K. Kato - Reports that he made a mistake with the price of the plastic SHAMOJI P/L No.8-21. The price should have been \$0.74, 0.72, and 0.70 respectively. Also sent us P/L on paper balloons and paper POCHI BUKURO.
- 3) Kuwamura Shoshingu - Advised us that they sent us samples of a "bamboo tie", which costs \$0.54 per piece, FOB Japan. They say we are first to see the "tie".
- 4) Nanri Trading Osaka Br. - Advised us of M M Dant shipment of grass mats. 2nd half of the order will be shipped to us by the end of the month. Also sent us copies of the shipping documents.
- 5) Misce. - rec'd President Hoover shipment containing your kitchen ware purchases. All arrived safely and were placed in the store immediately.

Letters from Japan, rec'd on Tuesday (May 13, 1958) -

- 1) Samples - K. Kato sent us samples of the paper balls and the small envelopes. Also samples of the plastic SHAMOJI which differs slightly in shape to the original kind.

- 2) Ichikawa Sangyo - Shipping documents on the Tar Heel Mariner shipment rec'd. Originals not rec'd from the bank yet.
- 3) Sobisha - shipping documents on the wooden folk art boxes, via M M Dant, rec'd. X-201 small size 600 pcs, X-202 medium size 300 pcs. And one carton of manufactures of bamboo.
- 4) K. Kato - Cabled us to ask for more L/C. He advises us that he made a shipment (\$2,000) via M M Dant and that he wishes to use the balance of the L/C (~~\$2xx~~ (about \$1,000) for a shipment via Korean Bear which sails about the 15th. Wanted the shipping date extended some to do this. Also wants about \$3,000 good till the end of the month, which will be opened for him at once.

K. Kato is planning to ship lots of things you have bought in Tokyo this month and he has already shipped some of it on the M M Dant which is coming. Upon checking the contents of their Report on Order (R/O), Nos. 4 and 6 I found that items, their Code No. SG-2 Paper "KAITEN EBIRA", SG-3 Paper KOKESHI Lantern, and SG-1 Wooden Frame w/OOIRIMOJI, duplicated. Are these items different in some way ~~xxxxxxx~~ or did you order the same item twice? The prices are same although the description differs slightly.

5) Misc. -

- a. Rate of Duty of the Rayon Yarn - The appraisers sent a piece to the lab and the result is as follows;

Para. 1312 Rayon yarn -

Manufactures of fivers, filaments, threads, or yarns, or rayon or other synthetic textile, and textile products made of bands or strips not over 1 inch wide of rayon or other synthetic textile; all the foregoing wholly or in chief value of rayon or other synthetic textile, nspf:

Other 25¢ lb and 31½% ad val