

copy

May 28, 1966

John Motoyoshi & Co.
13, 4-Chome, Hirokoji-Dori
Naka-ku, Naka-ku, Nagoya, Japan

Dear Sirs:

On May 23rd, the day after our president returned to San Francisco, we wrote to our Tokyo office to call you regarding some changes in our orders placed with you on May 13, 1966.

Those changes were as follows:

1. Change the color of ~~BNK~~-OWL TREE-3, spray cover and banks BNK-OWL TREE-3 to orange owl body and magenta tree base. This means the same colors as your sample but in reverse. The sample was orange tree base and magenta owl body but we think the orange owl body will be better. Please change your copy of the description to Orange. The olive green, and yellow will remain as per samples.
2. Change quantity of BNK-OWL-TREE-3, from 360 dz. to 480 dz.
3. Change quantity of SC-OWL-TREE-3, from 360 dz. to 240 dz.
In other words, we want to increase the banks and decrease the spray covers.
4. SC-CLEO-3 (Cleo. with earrings), please make both earrings same as left side. Also with BNK-CLEO-3.
5. Change quantity of SC-CLEO-3 and ~~BNK~~-CLEO-3 spray covers and banks, 480 dz. SC-CLEO-3 spray cover to 240 dz.; 489 dz to 360 BNK-CLEO-3 banks.
6. Increase BNK-OWL TREE-~~3~~ (see below)
7. 6" owl, production only after approval of sample, also 9½" owl banks.

We also asked price of smallest size canister of new small set, price/dz. Please send price also for the same smallest size canister if packed 6 pc./box (1 set); all same color combination, 12 sets/carton (assorted colors. In other words, 6 pc. same size same color per set., 12 sets, assorted colors/carton. (55 mm x 75 mm size).

Today we wish to change the order for the BNK-OWL TREE-3 (from #2 on this page) 480 dz. to 720 dz. total banks.

Today we had a complaint from a customer that the P-CAT color came off when left in the bath room.

Regarding your L/C, we have opened a new L/C by air mail for \$10,000.00

2.

today and we trust you will receive it within the next few days.

Thank you for your recent letter of agreement as our buying agents, and we are sorry to have to ask you to re-type the letter again

1. On John Motoyoshi letter-head paper, dated Jan. 5, 1963
2. Shosei Yoko, 1965 (date of first Sales Note or documents to us.

Please understand that these letters are necessary to verify your past documents in which you list your 5% commissions.

Regarding the packing of your N-CAN, we are glad to see that the shipment on MM Dant will be in vans but we hope you have also put "FRAGILE", "THIS SIDE UP", on the cartons. We now have over 500 sets broken because of bad packing and handling. We hope it will never happen again.

Please let us know when you expect to ship and complete the new order of C-CAN-SM5.

Thanking you for cooperation and your warm courtesy toward our president and my husband during their recent stay in Nagoya,

Sincerely yours,
TAKAHASHI, Inc.

Masako M. Suzuki, Ass't. Import Manager