

July 1, 1954

Dear Tomeye:

We hope you can find ways and means to use some Japanese Yen if you can find someone who is willing to buy some dollars from you. The story is like this; Mr. Chihiro Saiki of Mie Trading Service, 2551 Minami-machi, Yokkaichi-shi, ~~Sifurakany~~ Mie-ken (~~三岐貿易サービス~~) has been asking for the balance

we owe him from the last shipment of folded paper birds, which amounts to \$398.02 (Three Hundred ~~Ninety~~ Ninety Eight Dollars and Two Cents). We wish to have you make as much as you can in the foreign exchange market in this case instead of us sending said amount direct to Mr. Saiki. If the Nagura's need dollars we can arrange to pay their daughter here in America in dollars while you get the equivalent of said amount in Japanese currency to pay Mr. Saiki. Can you find someone who may be able to accomodate you in this matter? We hope you can get about 400 to 1 exchange rate so that the trouble will be worth your while. Mr. Saiki will be quite happy to receive the money in Japanese Yen because it is not for future shipments but to settle an old account.

We understand you will be leaving Japan around the 10th of this month so we wish to hear what we could do regarding this problem. If necessary wire us via Mackay. If you cannot do anything about it we will remit said amount in dollars to Mr. Saiki.

Henri wants you to contact Nanri, so far the best source for wooden toys, and see if they can get us "tops" with in the spiral shape, e.g. the kind Henri folks sent for the kids some time ago (he thinks you remember what kind they are). Also, negotiate with Nanri for a better price on the under-mentioned items; (about 10% reduction FOB price because of mounting competition on this side which means we must get things cheaper in Japan)

Rabbit - ringer toss toy, TS-42 3 rings, TS-43, dozen price	\$2.44
Dice saving box, trick, TS-42, 2.3/8"	dozen \$1.15
Pencil Box, Fuji design (Not the type we	dozen \$1.72 *Just to sh
" " , Hatoba " want)	" \$1.56 you their price
Pencil Box, giraffe design	Dozen \$0.80 (good)

Their Hariko-no-tora is not quite what we want. You can take a look at their samples when you visit them or ~~km~~ tell them to bring them to your room. The Kokeshi Pencils with bells (hexagon type), 3 colors assorted, \$2.55 gross quoted by UNITAS. Could you get a better price on these? Henri likes them very much. Hariko-no-tora should be about \$0.10 like we have mentioned before.

Henri is preparing brochures for the coming July show. He's quite busy these days and he thinks he'll be lot more busier soon. Maybe it'll be a good idea to take a few days off before you leave Japan and really rest your bones so that you would not have to rest when you come home. Anyway, you deserve a good rest, says everybody.

That's all for this moment. Will write again while there is time.

Jim

6A Int - toritaki himoken kara jogai suru
Akemi Onoda
Osaka

FOLD SIDES OVER AND THEN FOLD BOTTOM UP AND SEAL
NO OTHER ENVELOPE SHOULD BE USED.

First Fold
Second Fold
Third Fold
Fourth Fold
Fifth Fold
Sixth Fold
Seventh Fold
Eighth Fold
Ninth Fold
Tenth Fold
Eleventh Fold
Twelfth Fold
Thirteenth Fold
Fourteenth Fold
Fifteenth Fold
Sixteenth Fold
Seventeenth Fold
Eighteenth Fold
Nineteenth Fold
Twentieth Fold
Twenty-first Fold
Twenty-second Fold
Twenty-third Fold
Twenty-fourth Fold
Twenty-fifth Fold
Twenty-sixth Fold
Twenty-seventh Fold
Twenty-eighth Fold
Twenty-ninth Fold
Thirtieth Fold

Takahashi Trading Co.
1661 Post St. San Francisco
Calif. USA



AIR LETTER

**VIA AIR MAIL
PAR AVION**

高橋 東日
東京 神田
二丁目
ニッソウカンホテル

Mrs. Tomoyo Takahashi
c/o Nissho Kan Hotel
2-11 Surugadai, Kanda, Chiyoda-ku,
Tokyo
JAPAN

MESSAGE MUST APPEAR ON INNER SIDE ONLY
NO TAPE OR STICKER MAY BE ATTACHED
IF ANYTHING IS ENCLOSED, THIS LETTER
WILL BE SENT BY ORDINARY MAIL

SECOND FOLD

高橋 東日
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ニッソウカンホテル
Mrs. Tomoyo Takahashi
c/o Nissho Kan Hotel
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JAPAN

Dear Tomoyo:

July 1, 1954