

February 25, 1958

Dear Jan:

We know you must be very busy - hope you have a successful show. We hear that it has warmed up considerably. My husband is just back from a business trip to Washington - he went in the middle of the blizzard. We had a terrific storm yesterday, unusual for these parts.

Re: Your order #233, for Collier Ellis, Highpoint, North Carolina:

1 shoji screen, \$ 42.00. Please send us fuller description. Color, size, etc. Thank you. We want to be very sure on screen orders. As our screen man is ill, this order will be filled as soon as he gets back, later this week, we hope.

Re: DRS raw silk jackets in bright colors, C,E,G,K, taken at the NY show, did you use old swatch chart or the one you sent us recently? I returned it with the correct code. We are afraid to fill the orders you sent today (Feb 23rd) ~~XXXX~~ as they have no

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Re: Your order #233 for 1-DRS and 1-pongee kimono, in extra large, as you know, our DRS are in one size only. The kimonos also are in one size, neither are Extra Large. We are returning the order as we will be unable to fill.

Re: Pongee kimonos: natural are \$8.00; colored kimonos are \$8.50. Please note. We notified Tami in Chicago but it may have reached you after you became ill. Deliver on these are to be in May-June.

Please let us know about the DRS raw silk jackets, C,E,G,K, codes as soon as possible so that we can ship. We are holding all orders with these jackets until we hear from you.

G-16 and 17 are arriving about March 15th.

I am enclosing stock on pongee shirts and DRS jackets. These will be discontinued when we sell out. The latest on the Raw silk jackets is: We will be getting a new style (with two pockets) in #1-red/black/grey; #12-blue/grey/navy; #15-black/olive/grey/peach; and N-1 - brown/grey/black. Only these four patterns will be available with pockets. Delivery will be in about three months - May-June. They will sell at about \$5.00 in a slightly lighter weight raw silk. I will let you know more definitely later on this. The price is pretty definite.

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if we have any in the shop, we will send them along, otherwise, we will substitute some other shape in black. We are about six weeks behind on zabuton orders so yours may be slightly delayed. In the meantime, if we have the orange square somewhere, we will send them. Is that alright? We have had so much trouble with the labor problem in sewing the cushions, it is just as well that you aren't selling them in New York.

The Chicago show results have now been added and analyzed and it was very poor. Henri therefore feels that he should not have a representative there at this time. "On trial" was not a good phrase to use, in reference to your brother, Henry, and what Henri Takahashi meant was he could not commit himself regarding someone neither Tami nor Henri has never met or talked with. As you may know, we have had to give up our Los Angeles representative, Wade Loo, We have no one down there now, but our volume has remained unchanged.

We are sending you a list of items and those which we have in stock and those which are for later delivery, etc.

If you see Design Research, please inform them that on order #130 (yours); our invoice #149, 1/13/58 in which they ordered ZIMP, we sent ZIMX because Chappie re-wrote it that way as the ZIMP have been discontinued for sometime. No one to blame, but we hope they can keep the ZIMX mats we sent. Thanks. I think it best not to substitute for them as they are purists and probably don't like the gold thread, don't you think?

Hope your flu is all over now but do take care of yourself.

With warmest regards,

*Martha*

Inventory as of 2/21/58

DPS pongee shirts:

	small	med.	large	XL
grey	0	20	96	0
blue	0	0	36	0
natural	0	0	60	0
red	0	12	36	0
green	6	18	60	5
brown	10	56	121	12

DRS raw silk jackets:

#2	12	
#4	11	
#11	2	(almost out; please remove from sale)
N/2	22	
N/3	34	
N/4	60	

Please note that this count changes daily as shipments go out. All orders are subject to prior sale. Please remove #11 from show as we are nearly out.

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DRS:

C - dark mixed colors/black stripes  
E - pink  
G - blue  
K - yellow

Large numbers of these in stock.

DRSP raw silk sport shirts in short sleeves: all sizes and colors in stock.