

Feb 28, 1958

Jan Howell
225 5th Ave.
New York, N.Y.

Dear Jan:

Seems you are very busy with the shows but want to rush you these answers with additional news and information.

Re: Shopping International - Sent glossy of WN-14-68. Will ship samples of the G-19 mats, but we can't send DRS-2 raw silk jacket as sample for their catalog, as our stock is too low for mail order as I wrote the other day. We have lots of the screens so we aren't very worried about that but the jackets will get us into trouble.

Re: HL \$7.50 is new price. All prices on new price list are correct for the present, and supercede all former prices.

GB-L large bamboo baskets all sold out. Next shipment May-June.

Our shipments are coming in very nicely so the orders are going out at a very fast pace. This means that sometimes when the customer wants to add to their order, it has already been shipped.

Re: ZCP cocktail picks to Vermont Cross roads store, the boys made an error and sent the wrong ones. We have caught it but didn't know who got the wrong ones, quite a mess. Anyway, we shipped a gross to replace them yesterday as soon as we got your wire. It was most unfortunate, but we hope it never happens again. We have warned the packers time and again, but they made the mistake and we hope they have learned a lesson not to do it again.

Re: Idella La Vista raw silk jackets; 1 doz. turquoise "G" have been shipped. ~~XXXXX~~ On Feb 24th to be exact.

Please advise them that our stock is low as shown in last inventory I sent you, but all orders accepted here are subject to prior sale, that is, the inventory I sent you is actual physical inventory on that day, 2/21/58 and has changed since, no doubt as we get mail orders too, as well as from Jack who sells here in Northern California.

Just a favor: Please ask Chappie to make numerals very clear, especially on addresses of new customers, as we have no way of looking them up here. We find it especially hard to make out her 9's and 7's. We usually manage by passing it around the office and take votes.

Re:CLT Lighters. Now \$1.50 each even for less than 1 doz.

DOMESTIC SERVICE	
Check the class of service desired; otherwise this message will be sent as a fast telegram	
TELEGRAM	
DAY LETTER	
NIGHT LETTER	

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WESTERN UNION TELEGRAM

1206 (4-55)

W. P. MARSHALL, PRESIDENT

INTERNATIONAL SERVICE	
Check the class of service desired; otherwise the message will be sent at the full rate	
FULL RATE	
LETTER TELEGRAM	
SHORE-SHIP	

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

Collect Night letter 2/26/58

TAKAHASHI
1661 Post St.
San Francisco, Calif.

VERMONT CROSSROADS STORE LAST SHIPMENT COCKTAIL PICKS HAVE
JAPANESE FORTUNES IN THEM. THEY ARE DELUGED WITH COMPLAINTS AND
RETURNS. PLEASER RUSH THEM SUFFICIENT REPLACEMENT
WITH ENGLISH FORTUNES UNTIL MATTER CAN BE STRAIGHTENED OUT.
SHIP TO NEW ADDRESS, MONTPELIER, VERMONT.

JAN HOWELL

ALL MESSAGES TAKEN BY THIS COMPANY ARE SUBJECT TO THE FOLLOWING TERMS:

To guard against mistakes or delays, the sender of a message should order it repeated, that is, telegraphed back to the originating office for comparison. For this, one-half the un-repeated message rate is charged in addition. Unless otherwise indicated on its face, this is an un-repeated message and paid for as such, in consideration whereof it is agreed between the sender of the message and the Telegraph Company as follows:

1. The Telegraph Company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery, of any message received for transmission at the un-repeated-message rate beyond the sum of five hundred dollars; nor for mistakes or delays in the transmission or delivery, or for non-delivery, of any message received for transmission at the repeated-message rate beyond the sum of five thousand dollars, unless specially valued; nor in any case for delays arising from unavoidable interruption in the working of its lines.
2. In any event the Telegraph Company shall not be liable for damages for mistakes or delays in the transmission or delivery, or for the non-delivery, of any message, whether caused by the negligence of its servants or otherwise, beyond the actual loss, not exceeding in any event the sum of five thousand dollars, at which amount the sender of each message represents that the message is valued, unless a greater value is stated in writing by the sender thereof at the time the message is tendered for transmission, and unless the repeated-message rate is paid or agreed to be paid and an additional charge equal to one-tenth of one per cent of the amount by which such valuation shall exceed five thousand dollars.
3. The Telegraph Company is hereby made the agent of the sender, without liability, to forward this message over the lines of any other company when necessary to reach its destination.
4. The applicable tariff charges on a message destined to any point in the continental United States listed in the Telegraph Company's Directory of Stations cover its delivery within the established city or community limits of the destination point. Beyond such limits and to points not listed in the Telegraph Company's Directory of Stations, the Telegraph Company does not undertake to make delivery but will endeavor to arrange for delivery by any available means as the agent of the sender, with the understanding that the sender authorizes the collection of any additional charge from the addressee and agrees to pay such additional charge if it is not collected from the addressee.
5. No responsibility attaches to the Telegraph Company concerning messages until the same are accepted at one of its transmitting offices; and if a message is sent to such office by one of the Telegraph Company's messengers, he acts for that purpose as the agent of the sender; except that when the Telegraph Company sends a messenger to pick up a message, the messenger in that instance acts as the agent of the Telegraph Company in accepting the message, the Telegraph Company assuming responsibility from the time of such acceptance.
6. The Telegraph Company will not be liable for damages or statutory penalties when the claim is not presented in writing to the Telegraph Company. (a) within ninety days after the message is filed with the Telegraph Company for transmission in the case of a message between points within the United States (except in the case of an intrastate message in Texas) or between a point in the United States on the one hand and a point in Alaska, Canada, Mexico, or St. Pierre-Miquelon Islands on the other hand, or between a point in the United States and a ship at sea or in the air, (b) within 95 days after the cause of action, if any, shall have accrued in the case of an intrastate message in Texas, and (c) within 180 days after the message is filed with the Telegraph Company for transmission in the case of a message between a point in the United States and a foreign or overseas point other than the points specified above in this paragraph; provided, however, that this condition shall not apply to claims for damages or overcharges within the purview of Section 415 of the Communications Act of 1934, as amended.
7. It is agreed that in any action by the Telegraph Company to recover the tolls for any message or messages the prompt and correct transmission and delivery thereof shall be presumed, subject to rebuttal by competent evidence.
8. Special terms governing the transmission of messages according to their classes, as enumerated below, shall apply to messages in each of such respective classes in addition to all the foregoing terms.
9. No employee of the Telegraph Company is authorized to vary the foregoing.

4-54

CLASSES OF SERVICE

DOMESTIC SERVICES

TELEGRAM

The fastest domestic service.

DAY LETTER (DL)

A deferred same-day service, at low rates.

NIGHT LETTER (NL)

Economical overnight service. Accepted up to 2 A. M. for delivery the following morning; at rates lower than the Telegram or Day Letter rates.

INTERNATIONAL SERVICES

FULL RATE (FR)

The fastest overseas service. May be written in code, cipher, or in any language expressed in Roman letters.

LETTER TELEGRAM (LT)

For overnight plain language messages, at half-rate. Minimum charge for 22 words applies.

SHIP RADIOGRAM

For messages to and from ships at sea.

DOMESTIC SERVICE	
Check the class of service desired; otherwise this message will be sent as a fast telegram	
TELEGRAM	<input checked="" type="checkbox"/>
DAY LETTER	<input type="checkbox"/>
NIGHT LETTER	<input type="checkbox"/>

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WESTERN UNION

TELEGRAM

1206 (4-55)

W. P. MARSHALL, PRESIDENT

INTERNATIONAL SERVICE	
Check the class of service desired; otherwise the message will be sent at the full rate	
FULL RATE	<input type="checkbox"/>
LETTER TELEGRAM	<input type="checkbox"/>
SHORE-SHIP	<input type="checkbox"/>

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

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JAN HOWELL

ALL MESSAGES TAKEN BY THIS COMPANY ARE SUBJECT TO THE FOLLOWING TERMS:

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3. The Telegraph Company is hereby made the agent of the sender, without liability, to forward this message over the lines of any other company when necessary to reach its destination.

4. The applicable tariff charges on a message destined to any point in the continental United States listed in the Telegraph Company's Directory of Stations cover its delivery within the established city or community limits of the destination point. Beyond such limits and to points not listed in the Telegraph Company's Directory of Stations, the Telegraph Company does not undertake to make delivery but will endeavor to arrange for delivery by any available means as the agent of the sender, with the understanding that the sender authorizes the collection of any additional charge from the addressee and agrees to pay such additional charge if it is not collected from the addressee.

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LETTER TELEGRAM (LT)

For overnight plain language messages, at half-rate. Minimum charge for 22 words applies.

SHIP RADIOGRAM

For messages to and from ships at sea.

CLASS OF SERVICE

This is a fast message unless its deferred character is indicated by the proper symbol.

WESTERN UNION

1958 FEB 26 PM 4 34

TELEGRAM

SYMBOLS

DL = Day Letter

NL = Night Letter

LT = International Letter Telegram

1140 BROADWAY MARSHALL, PRESIDENT

1201

The filing time shown in the date line on domestic telegrams is STANDARD TIME at point of origin. Time shown on international telegrams is STANDARD TIME at point of destination

BA 4 30

MU 3-3518

(05)

B MPA044 PD=MONTPELIER VT FEB 26 404P=

1958 FEB 26 PM 4 18

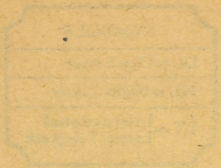
=JAN HOWELL =

225 5TH AVE NYK=

LAST SHIPMENT OF COCKTAIL PICKS HAVE FORTUNES IN FOREIGN LANGUAGE DELUGGED WITH RETURN AND COMPLAINTS PLS SHIP ENOUGH IN ENGLISH TO TIE US OVER UNTIL WE CAN STRAIGHTEN

OUT=

VT CROSSROADS STORE



WESTERN UNION
TELEGRAM

1140 BROADWAY
NEW YORK

FEB 26 PM 4 10

