

Martha: this is copy of letter sent to the Seven Seas:

5/2/58

Dear Mr. & Mrs. Howard:

It is with regret that we write this news, but want to let you know the situation at once so that you will ~~be~~ have plenty of time to make other plans.

We ~~sold~~ have sold the Four Winds for a number of years in Nantucket and in their Fla. shop (tho they recently sold that last year). They were in yesterday to do their annual buying for the Mass. store and have requested that we do not have Takahashi or Hanna shipped to any stores so sclose to their own.

We always feel upset and embarrassed when this sort of thing happens and hope you will understand our situation.

We wish you the very best of luck and hope we can serve you in other ways some time.

Thank you again,

Sincerely..

It is true that few duplications were made on the two orders, but The Four Winds ordered \$395.80..as they usually do this amount..plus the reorders during the season. Surely they are a very good account. This town is far too small to hurt one account for another and we felt is was best to go along with Mr. Levine. We understand that The Four Winds almost always ~~discount~~ discounts all his bills..an important feature we felt.

The Conygham Craft Shop was evidently just a misunderstanding with the delivery man. At least that's all the information they offered me.

The pencils in boxes arrived..look great..the eraser is cute as the dickens.

The zabutons are beautiful and I'm thrilled with them! Thank you so much for taking care of them for me.

Bestest,
Chappie.

RECEIVED MAY 12 1958

Jan Howell



DECORATIVE ACCESSORIES

5/1/58

Dear Martha:

We have a special request to make. The other day we took an order for "The Seven Seas" in Nantucket, Mass. Today we are working with "The Four Winds" and they tell us that they are much too close to their store and ask that we do not sell them. We are making this same request of Elizabeth Hanna and feel sure she will agree with us. The Four Winds have been such good customers for such a long time that we feel we must work with them. The Seven Seas hasn't bought a great deal of late and they are now under new ownership and we feel we owe our cooperation to The Four Winds.

We will be happy to write a letter to The Seven Seas or if you feel it would be better coming from your office just let us know.

Thanks lots,
Chappie.

dy

RECEIVED MAY - 5 1958

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE
DATE

CUSTOMER
INVOICE

SOLD TO The Seven Seas
Center and Quince Street
Nantucket Island, Massachusetts

DATE OF ORDER April 17, 1958

Customer No. & Dept. 762

SALESMAN Howell

SHIPPED TO _____

TERMS 2/15 net 30 days

No. 1555

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP		May 15		HOW SHIP		CARRIER					
ORDERED		BACK		SHIPPED		DESCRIPTION		PRICE		UNIT		TOTAL	
QUANTITY	UNIT	ORDERED											
1/2	dz					XL0 Letter Openers	6.00	dz					
2	dz					ZCP Cocktail Picks	3.00	dz					
2	gr					ZDPA Pencils	6.00	gr					
1	gr					ZDPL Long Pencils	10.00	gr					
1	dz					PTK-20 Paper Fish, red only	1.20	dz					
1	dz					PTK-40 Paper Fish, red only	2.40	dz					
1	dz					GNB Bamboo Bags	9.00	dz					
6	only					LCB Cig. Box	1.75	ea					
1	gr					ZMHL Matches	18.00	gr					
1	dz					U-36-S Umbrellas, spiral	6.00	dz					

ORDER NO. 762

SUPPLIER

Jan Howell

225 FIFTH AVENUE
NEW YORK 10, N. Y.
MURRAY HILL 3-2648

SOLD TO

The Seven Seas

STREET NO.

Center + Quince St

CITY, STATE

Nantucket Island, Mass.

TERMS: 2/10 NET/30

Taka

F.O.B.

DATE SOLD

CONF. NO.

WHEN SHIP

SHIP VIA

CANCELLATION DATE

DEPT. NO.

BUYER

San Francisco
4/15/58May 15Cheapest

QUAN.	UNIT	DESCRIPTION	PRICE	AMOUNT
$\frac{1}{2}$	dz	XLO letter opener	6 -	3 -
2	"	Zep CKTC picker	3 -	6 -
2 gross		ZDPA short pencils	6 -	12 -
1	"	ZDPL long "	10 -	10 -
1 dz		PTK-20 fish Rod only	1.20	1.20
1	"	PTK-40 fish Rod only	2.40	2.40
1	"	GNB Bamboo bag	9 -	9 -
6	only	LCB Cig box	1.75	10.50
1 gross		ZMHL matches horse	18 -	18 -
1 dz		U36S Umbrella Spiral	6 -	6 -
				781 ⁰

RECEIVED APR 17 1958

PLEASE MAKE YOUR CHECK PAYABLE TO SUPPLIER

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 1
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 1
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

Takahashi

IMPORTERS · DESIGNERS · MANUFACTURERS

643 BATTERY STREET, SAN FRANCISCO 11, CALIFORNIA

SOLD TO

The Seven Seas
 Center and Quince Street
 Nantucket Island, Massachusetts

TO:

THE SEVEN SEAS
 CENTER AND QUINCE STREET
 NANTUCKET ISLAND
 MASSACHUSETTS



SHIPPED TO

NO CLAIMS after 30 days receipt of merchandise

POSTMASTER: CONTENTS MERCHANDISE · RETURN POSTAGE GUARANTEED
 THIS PACKAGE MAY BE OPENED FOR POSTAL INSPECTION IF NECESSARY

F.O.B. SF

WHEN SHIP **May 15**

HOW SHIP

CARRIER

ORDERED		BACK ORDERED	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL
QUANTITY	UNIT						
1/2	dz			XLO Letter Openers	6.00	dz	
2	dz			ZCP Cocktail Picks	3.00	dz	
2	gr			ZDPA Pencils	6.00	gr	
1	gr			ZDPL Long Pencils	10.00	gr	
1	dz			PTK-20 Paper Fish, red only	1.20	dz	
1	dz			PTK-40 Paper Fish, red only	2.40	dz	
1	dz			GNB Bamboo Bags	9.00	dz	
6	only			LCB Cig. Box	1.75	ea	
1	gr			ZMHL Matches	18.00	gr	
1	dz			U-36-S Umbrellas, spiral	6.00	dz	