

Jan Howell



DECORATIVE ACCESSORIES

November 12, 1958

Dear Henri:

We are in all kinds of trouble on the HH5 hibachi; after our phone conversation with you regarding them we assured customers who called that orders accepted prior to the 10/22 date would be filled. We are listing the accounts in the deepest hot water.

East House...Your invoice 6055 states "sold out for balance of year but will ship 1 dz. on order on arrival". I have assured them this means on arrival early November as that is what you told me on the phone. Now, they feel they should also have the second dozen which was ordered before the large order you accepted the day of our l.d. phone conversation. They were not able to pull the item from their catalog, so they are in real trouble...even the two dozen will help them out.

Outdoor Trader in Greenwich. They ordered I believe 3 dozen which we assured them they would get. Please let me know what their status is as they too have it in catalog. I am sending some invoices which recently arrived, all of which show Hibachi backordered. It is my suggestion that the 6 on Showroom Outlet be shipped, but that the others....

Here Today - 4	Japan Artisans 6
Swing Shop - 3	Suburban Travel Agency
McClellan Ball - 3	
Van Sand - 4	

be applied toward East House and Outdoor Traders.

We have been deluged with calls on this item and have assured our customers that their orders prior to 10/22 would be filled. We can appreciate your desire to minimize your work in shipping out an iron piece, but it will be pretty hard for us to explain a second time why these customers won't get the HH-5 ordered early in October and September.

Enclosed please find order just received by phone from Higbee. If the gorss CLT cannot be furnished will you please let us know by return mail so we can notify Higbee as this is for a special account....Hope you are not going any crazier than we are, and that it all adds up to good sales for you. Regards,

225 FIFTH AVENUE • NEW YORK 10 • MURRAY HILL 3-2648

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE
 DATE 11/3/58

COMMISSION
 COPY 6055

SOLD TO East House
1075 First Avenue
New York City, New York

DATE OF ORDER Oct. 30, 1958
 Customer No. & Dept. 1696
 SALESMAN Howell
 TERMS 2/15-net 30 days
 No. 5205

SHIPPED TO _____

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP		RUSH		HOW SHIP		CARRIER	
ORDERED	BACK	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL			
QUANTITY	UNIT	ORDERED							
4	dz.	x	XC-59M, small calendars	6.00	dz.	24.00			
3	dz.	x	GP, bamboo hop pads less 10%	3.60	dz.	10.80			
2	dz.	x	XF-TB, phone book 1 dz. ea. black/beige; white/black	24.00	dz.	48.00			
3	dz.	x	OS-UN, writing paper, white	4.80	dz.	14.40			
3	dz.	x	OS-MB, writing paper, mulberry	4.80	dz.	14.40			
4	gr.	x	NR-12, gift ribbon	14.40	gross dz.	57.60			
1	gross	x	FD-2, feather dusters, natural less 10%	3.00 3.60	dz.	36.00			
1	gross	x	ZP-6/6C, pencil boxes, ass't.	43.20	dz.	43.20			
3	dz.	x	ZRG, rocket pop gun	3.00	dz.				
						\$ 243.72			

Sorry, HH-5 all sold out for balance of year
 but will ship 1 dz. on order upon arrival.

Via Universal carloading collect
 4 pkgs 175 lbs.
 together with #5091

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE
 DATE 10/30/58

COMMISSION
 COPY 5972

SOLD TO Showroom Outlet
263 West 59 Street
New York City, New York

DATE OF ORDER Oct. 20, 1958
 Customer No. & Dept. 1627
 SALESMAN Howell
 TERMS 2/15 net 30 days
 No. 4978

SHIPPED TO _____

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP		HOW SHIP		CARRIER		
ORDERED QUANTITY	UNIT	BACK ORDERED	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL	
2	only		x	DZ-22 grey/silver Covers only	3.00	each	6.00	
1	only		x	DZ-21 green/blue	3.00	each	3.00	
1	only		x	DZ-20 orange/red	3.00	each	3.00	
1	only		x	DZ-18 green/olive/gold	3.00	each	3.00	
1	only		x	DZ-17 blue/green	3.00	each	3.00	
2	only		x	DZ-14 black/red/grey	3.00	each	6.00	
2	only		x	DZ-13 black/white/grey	3.00	each	6.00	
2	only			DZ-27 green- dark	3.00	each		
6	only	x		HH-5 Hibachi with skewers	2.00	each		
6	dz		x	ZM-4 Matches	2.40	dz	14.40	
2	only	1	1	DRK-W Raw Silk Kimono 1 red, 1 blue	6.00	ea	6.00	
1	dz		x	LB-5 Lacquer Bowls 6 red, 6 black	10.00	dz	10.00	
							\$60.40	

Via Universal carloading parcel collect
 1 pkg 18 lbs.

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE DATE 11/3/58

COMMISSION COPY

6070

SOLD TO Here Today
218 Third Avenue
New York City, New York

DATE OF ORDER Oct. 13, 1958
 Customer No. & Dept. 1599
 SALESMAN Howell
 TERMS 2/15 net 30 days
 No. 4860

SHIPPED TO _____

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP	HOW SHIP	CARRIER			
ORDERED	BACK	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL	
QUANTITY	ORDERED						
3		x	ZCP Cocktail Picks	3.00	dz	9.00	
4	only		HH-5 Hibachi with skewers **	2.00	ea		
5		x	FD-4 Feather Dusters	3.00	dz	15.00	
5		x	FD-8 Feather Dusters	4.20	dz	21.00	
2		x	XC-59M Desk Calendars	6.00	dz	12.00	
2		x	PBS-22X Foil Stars 1 doz each gold, silver	9.60	dz	19.20	
2		x	PBS-22 P Stars, ass't	7.20	dz	14.40	
3		x	EB-0 White Doves	1.80	dz	5.40	
2		x	EB-1 White Doves	2.40	dz	4.80	
1		x	EB-2 White Doves	3.00	dz	3.00	
2		x	GBS Bamboo Tea Strainers	3.00	dz	6.00	
						\$ 109.80	

Via Universal carloading parcel collect
 3 pkgs 36 lbs.

** HH-5 Hibachi with skewers SOLD OUT
 for balance of year

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdon 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE DATE 10/30/58 COMMISSION COPY

5976

SOLD TO The Swing Shop
Box 102
Dundee, New York

DATE OF ORDER Oct. 16, 1958
 Customer No. & Dept. 1616
 SALESMAN Howell
 TERMS 2/15 net 30 days
 No. 4904

SHIPPED TO _____

NO CLAIMS after 30 days receipt of merchandise. NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP		HOW SHIP	CARRIER			
ORDERED QUANTITY	UNIT	BACK ORDERED	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL	
parcel post only								
3	only			HN-5 Hibachi with skewers	2.00	ea		
3	only		x	HF-28 Fish Bakers	1.50	ea	4.50	
6	only		x	HKT-4 Candle Holder	4.80	dz	2.40	
1	dz		x	HIM Monkeys	2.00	dz	2.00	
2	pr		x	LSP Salt/Pepper Shakers 1 black, 1 white	12.00	dz	2.00	
1	dz		x	FD-4 Feather Dusters	3.00	dz	3.00	
1	dz		x	PLK-S, R Kokeshi Lantern	3.60	dz	3.60	
1	dz		x	NLC Good Luck Charms	3.00	dz	3.00	
1	dz		x	HMC Wind Chimes	3.60	dz	3.60	
							\$24.10	

Plus parcel post and ins. chgs
 2 pkgs 28 lbs. fob SF

5.64
 \$29.74

Note: HN-5 Hibachi with skewers available in Nov.
 Please order again at that time. Thank you.

Re: HKT-6 Candle Holders - minimum order is 6 pcs or
 3 prs.

therefore, we have increased your order
 HKT-4 candle holders and cancelled
 the 2 prs of HKT-6

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE DATE 10/30/58

COMMISSION COPY

5964

SOLD TO McClellan-Ball
850 S. Woodward
Birmingham, Michigan

DATE OF ORDER Oct. 2, 1958
 Customer No. & Dept. 1556
 SALESMAN Howell
 TERMS 2/15 net 30 days
 No. 4690

SHIPPED TO _____

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP		HOW SHIP	CARRIER		
ORDERED QUANTITY	UNIT	BACK ORDERED	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL
3	dz (1 box)		x	NBN-L Bird/nest	3.60	box dz	3.60
6	dz (1/2 gr bx)		x	NBN-S Birds/nest	3.60	box	3.60
1	gr		x	NBB Bees	3.60	gr	3.60
1	dz		x	HS Scissors	2.40	dz	2.40
3	only	xxx		HH-5 Hibachi with skewers	2.00	ea	
2	pr		x	YQ Quail	5.00	pr	10.00
1	dz		x	ZS-4 Santa	1.80	dz	1.80
							\$ 25.00
Plus parcel post and ins. chgs 1 pkg 8 lbs. fob SF #487354							1.79
							\$ 26.79
xxx HH-5 Hibachis SOLD OUT for balance of year.							

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: JOrdan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE
 DATE 11/3/58

COMMISSION
 COPY

6107

SOLD TO Van Sand
Woodbury, Connecticut

DATE OF ORDER Oct. 1, 1958

Customer No. & Dept. 1464

SALESMAN Howell

SHIPPED TO _____

TERMS PROFORMA 2/10-30
 No. 4676

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP	w/back order	HOW SHIP	CARRIER			
ORDERED		BACK	SHIPPED	DESCRIPTION	PRICE	UNIT	TOTAL	
QUANTITY	UNIT	ORDERED						
3	sets		x	KD-7 Seven Gods Happiness	2.50	ea	7.50	
1	dz		x	XC-59M Desk Calendars	6.00	dz	6.00	
2	only	1 red	blue	DRK-W Kimono 1 red, 1 blue	6.00	ea	12.00	
1/3	dz	x		HH-5 Hibachi with skewers	24.00	dz	8.00*	
6	only		x	HKS-1 Candle Holder	6.00	dz	3.00	
6	only		x	HKS-3 Candle Holder	10.50	dz	5.25	
1/3	dz		x	LCB-N Lacq. Box 2 each black, red	24.00	dz	8.00	
1/2	dz		x	LSP Salt/Pepper Shakers 2 each black, red, white	12.00	dz	6.00	
2	dz		x	LB-5 Lacquer Bowls 1 doz each black, red	10.00	dz	20.00	
1	dz		x	GS-6 Back Scratchers	2.40	dz	2.40	
1/3	dz		x	T-12-SB Black square tray	16.20	dz	5.40	
1/3	dz		x	T-14-SB Black square tray	21.00	dz	7.00	
2/3	dz		x	LT-14 Lacquer Tray 4 each black, red	16.20	dz	10.80	
1/3	dz		x	XF-TB addressBook	24.00	dz	8.00	
1/2	dz		x	XC-59 Calendars	30.00	dz	15.00	30.00*

(continued)



INVOICE

Office: 1661 POST STREET, SAN FRANCISCO 15
Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
Phone: JOrdan 7-9373

INVOICE DATE 11/3/58

COMMISSION COPY 6078

DIRECT IMPORTERS OF JAPANESE FOLK ART

SOLD TO Japan Artisans
New Ney Plaza, Off Mechanic Street
New Hope, Pennsylvania

DATE OF ORDER Sept. 15, 1958
Customer No. & Dept. 1459
SALESMAN Howell

SHIPPED TO

TERMS 2/15 net 30 days
No. 4388-1 (back order)
10/9/58

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B. SF		WHEN SHIP		HOW SHIP		CARRIER		
ORDERED		BACK	SHIPPED		DESCRIPTION	PRICE	UNIT	TOTAL
QUANTITY	UNIT	ORDERED						
1	dz		x		ZT-P Teak Puzzle	6.00	dz	6.00
200	sheets				PGW-A Full Paper	7.50/100		
					copper, green, red, blue			
$\frac{1}{2}$	dz	x			HH-5 Hibachi with skewers	2.00	ea	
4	only	x			DRK-W Kimono, red	6.00	ea	
								\$ 6.00

Via universal carloading collect together with #5168

Takahashi

Office: 1661 POST STREET, SAN FRANCISCO 15
 Warehouse: 643 BATTERY STREET, SAN FRANCISCO 11
 Phone: Jordan 7-9373

DIRECT IMPORTERS OF JAPANESE FOLK ART

INVOICE

INVOICE

DATE 10/30/58

COMMISSION

COPY

5975

SOLD TO SUBURBAN TRAVEL AGENCY
Suburban Square
Ardmore, Pennsylvania

DATE OF ORDER Sept. 10, 1958 & Aug. 21

Customer No. 1332 & 1159
 & Dept.

SALESMAN Howell

SHIPPED TO _____

TERMS 2/15 net 30 days

4255-1 b. o.

No. 3790-1 b. o.

NO CLAIMS after 30 days receipt of merchandise.

NO RETURNS accepted without notice.

F.O.B.		WHEN SHIP		HOW SHIP	CARRIER	PRICE	UNIT	TOTAL
ORDERED	QUANTITY	BACK ORDERED	SHIPPED	DESCRIPTION				
	1 dz	X		HH 5 Hibachi with skewers		24.00	dz	
	1 dz		X	T 14 SB Black square tray		21.00	dz	21.00
	1 dz		X	T 12 SB Black square tray		16.20	dz	16.20
3790-1 bo. o.								
	2 dz		X	GBS Bamboo tea strainers		3.00	dz	6.00
	2 only	X		DRK-W Kimono red		6.00	ea	
	1 only	X		DRK-W Kimono gold		6.00	ea	
	1 only		X	DRK-W Kimono blue		6.00	ea	6.00
	1 only		X	DPK Kimono pongee natural		8.00	ea	8.00
	1 only	DISCONTINUED		DRSX Raw Silk Jacket 1/1		5.00	ea	
	3 dz		X	2T P Teak Puzzles		6.00	dz	18.00
								\$ 75.20

Via Universal carloading parcel collect
 2 pkgs 31 lbs.