

CHAS. B. STERNFIELD

5468 CORNELL AVENUE

CHICAGO 15, ILLINOIS

Aug. 27, 1957.

Takahashi Trading Co.  
1661 Post Street  
San Francisco, Calif.

Gentlemen:-

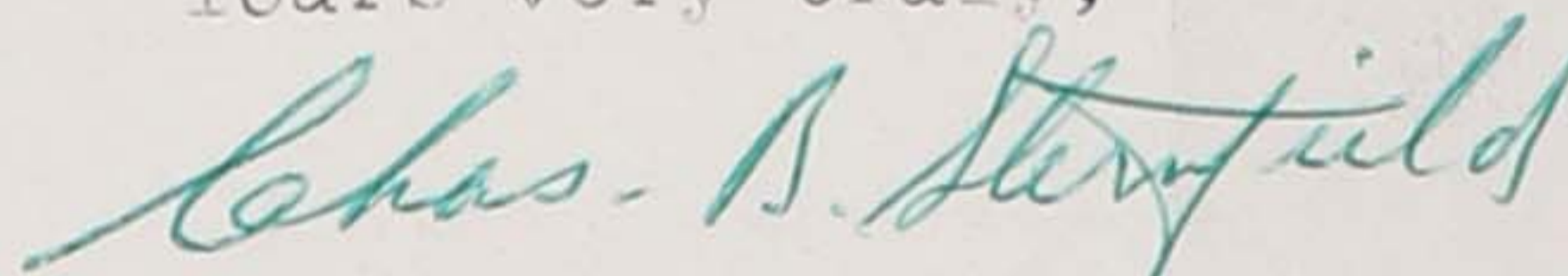
The Japanese Chamber of Commerce of Northern California has referred me to you as an importer that may need a sales representative in the Chicago territory.

I am interested in representing importers of Japanese products, and would like to hear from you as to whether or not you are interested in selling in this market, provided of course this territory is open.

If this market is open and you want a sales representative here, kindly let me know what you have to sell here, as well as such details or other information that I may need.

Trusting to have the pleasure of hearing from you, I am,

Yours very truly,



Chas. B. Sternfield

cbs ad

September 19, 1957

Mr. Charles B. Sternfield  
5468 Cornell Avenue  
Chicago 15, Illinois

Dear Mr. Sternfield:

We are in receipt of your letter of August 27 regarding the possibility of representing our line in the Chicago area. At the present time, we have two representatives in that area and feel we cannot use another.

We appreciate your interest in our imports and will keep your name in mind if we should require a change at a future date.

Sincerely yours,

*Takahashi*  
Takahashi