

Salesman

Chicago Area

ARTHUR EISEN

2322 PRAIRIE AVENUE

EVANSTON, ILLINOIS

Nov. 20th, 1957

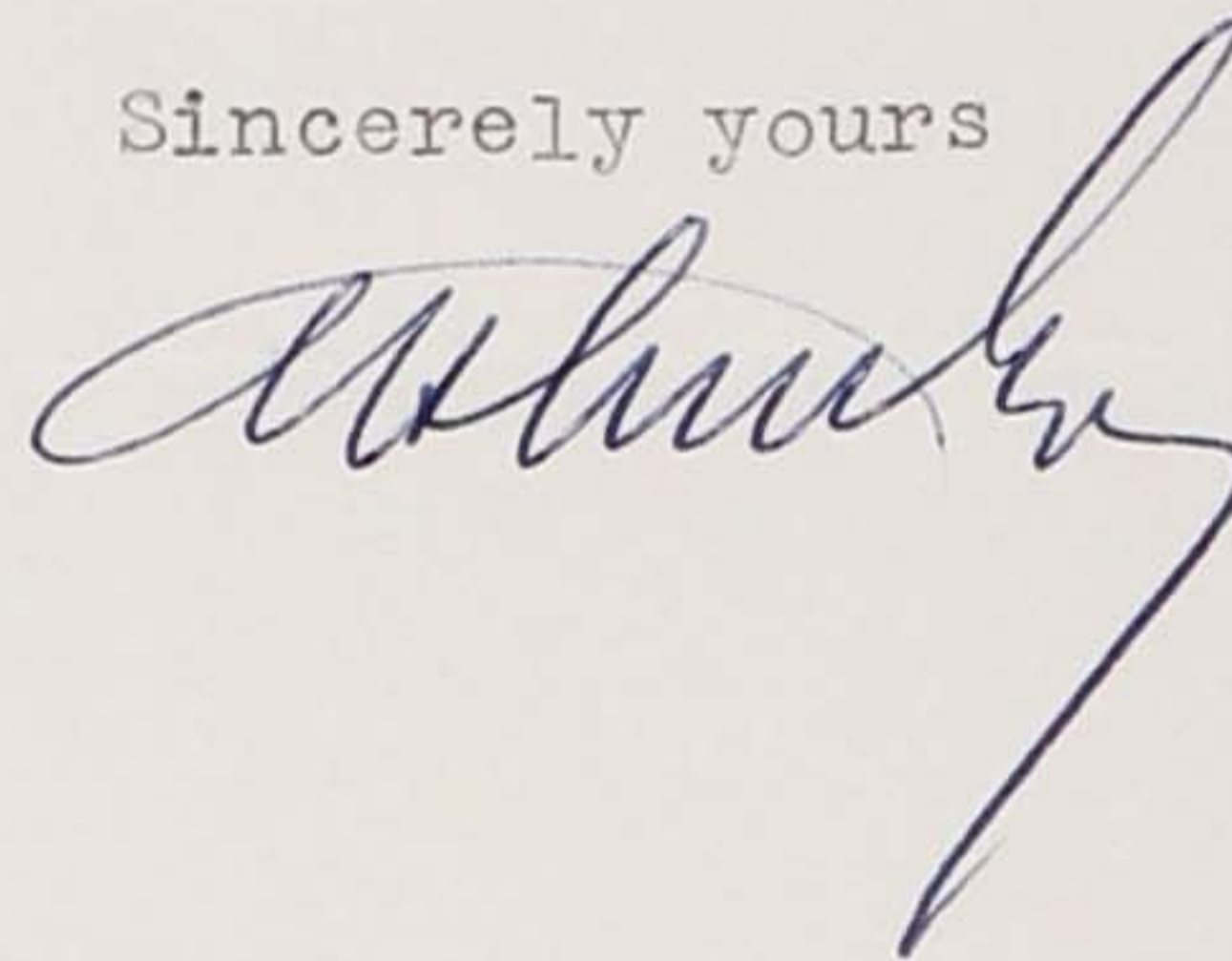
Takahashi Trading Co.
1661 Post St.
San Francisco 15, Cal.,.

Gentlemen,

Several of my good customers but especially Kelly & Orr of Chicago have called your line to my attention. They think highly of it and have suggested that I ask you whether you might want representation in these parts. I am a manufacturer's representative of considerable experience and with a very good following among the good furniture and department stores. I work Chicago and the metropolitan area intensively and also travel, highspotting a large territory which includes St. Louis, Kansas City, Milwaukee, Minneapolis and several other larger cities.

I happen to be open for a line like your and, as a matter of fact, am going to New York on Dec. 1st with the intention of looking over some lines which have been offered to me. I would therefore appreciate if you let me know at your early convenience whether or not you are interested.

Sincerely yours



November 29th, 1957

Arthur Eisen
2322 Pririe Avenue
Evanston, Illinois

Dear Mr. Eisen:

We are in receipt of your letter of November 20th regarding representation in the Chicago area. We sincerely appreciate your interest in our merchandise. At the present time, we do not plan to have anyone to represent our entire line. We do have Singer and Sons who handle our screens and also someone else who has our mats, napkins and lighters. We feel that in addition to these two, and the two gift shows is adequate at this time. However, we surely will keep your name on our files if the picture changes within the next few weeks.

Sincerely yours,

Takahashi