

April 15, 1958 Letter #12

Dear Henri:

We've been having terrific weather, just like summer. How is it there? We received your cable yesterday, thanks. Sent you a couple letters to Nagoya already. Hope you got them. How're your folks? They must be very happy that you can see them at least once a year. It would be nice if they can come over here for a visit. How is your leg? Hope it isn't any worse.

Bad news. The circus banks are being returned. The pliofilm bag was not such a hot idea, after all. It seems that the humidity there is retained in the bags and the bells all rust. The yo-yos are also being returned because the wood is cracked or the transparent laquer finish blisters and peels off. I don't know what the solution is, but you might tell the people about it.

We notice that you already ordered some things but we haven't received the samples of them so Jim is writing up the orders and sending you two copies and after you look them over, you can send them to the proper suppliers.

Well I got the fiduciary tax returns done over the weekend and finished them yesterday. The estate has to pay over \$500.00 to Uncle Sam and also \$23.00 to the State.

Kayo tells me that you have some money coming from bowling, over \$50.00. We suggest we all go out to dinner on it, ok?

We mimeographed a new set of wholesale and retail price-lists. I got a couple of new accounts and hope they turn out ok.

(this is TT..Morimura Bros. Inc #6 Hioki Dori 8 chome Nakamura Ku Nagoya 23-2141 is a good place to look up. Co. connec. with Nippon Tooki mfrs. of Nroitake china.) They can do shipping, exptg etc direct. If decals nec. for anything, Tanaka Transfer Printing co. of 3-1020 Higashi Ozono Kita Ku Nagoya (4-4650) For paper maché nt recirds show Iwata Shoji and #8 Temma cho 6 chome Nakaku Nagoya 23-1917 and Taiyo Shoko Kaisha ltd #38 Yaba cho 1 chome Naka ku Nagoya (4-0331) since Kuroda is off. Tho I didn't contact, I have written Nozaki Co 5 Sueyoshi bashi dori 3 chome Minami Ku Osaka for STRAW GOODS, and Kinsei Trading co's Mr Kase I believe visited us yrs. ago, Osaka, related to Shiomi of Sumitomo? WHAT'S DOING ON MATCHES Gotta get in on the kill. More & more popular now. Go to TAKAHASHI in Tokyo?)  
tami

Re; Large Umbrellas: Got a huge order from Gumps today for 144 (1 gross) today. That leaves us with only 35 in inventory. With the brochures and ads, this makes it bad because we will surely sell some starting now. Also the weather is suddenly getting better. As we have none on order from Japan, Jim and I think they should be ordered immediately if we want to get them as soon as possible. Since you are not in Tokyo now, we are sending the p.o. for the 72" beach parasols and the selection of colors on the balance of the 36" parasols directly to Kagawaken's Mr. Hirai to save time. Gump's ordered 48 half and half, 12 blue/green, 12 blue/white, 12 pink/red, 12 black/white; 48 Kotobuki: 12 blue, 12 persimmon, 12 white, 12 black 48 spirals, 12 blue/green, 12 red/white, 12 blue/white, 12 pink/red.

Our order to Hirai for 72" is 50 doz., eliminated all black solid, and changed some proportions by increasing on those we felt more popular. The beige/rust is not as popular because it isn't very cool looking. The turquoise seems to be very popular in the half and half and especially in the swirl. Hope they can ship very soon. We hate to run out after sending out the brochures.

Re: EB birds, please correct inventory on list I sent. As of today we are out of EB-2 because we sold as many as we got in but expect 80 doz. on Japan Bear to come in tomorrow (Boat came in last week end). As of Monday, April 14, Counting the shipment coming tomorrow, the inventory on EB-doves:  
EB-0 1214 doz.; EB-1 64 dz.; EB-2 41 dz.; EB-5 491 dz. Kato Seiju should be shipping 200 dz. EB-1 and 200 dz. EB-2 about now according to his schedule. We sent L/C as he requested some time ago. I think we have sufficient EB-5 for present. In March we sold 141 dz. EB-0, 43 dz. EB-1, and 70 dz. EB-2; 28½ dz. EB-5.

Under separate cover, I'm sending you the P.O. copy of Beach Parasols. If not satisfactory, please change or add etc. I believe we should get more of the 72" parasols to insure stock, what do you think? Our order today is not very large. It all depends on how soon they could supply us because we all know that we do have competition in this item.

The retail store got six pongee kimonos and one 85.00 silk kimono swiped. We don't know what else. We found out a few minutes ago. m.

FOLD SIDES OVER AND THEN FOLD BOTTOM UP  
MOISTEN FLAP WELL AND APPLY PRESSURE TO SEAL  
NO OTHER ENVELOPE SHOULD BE USED

them from Kanai — it's not a bad  
number & will have to wait a bit longer to know  
about demand, but seems as though brown and  
charcoal also goes — How many do you have  
to buy to get a color? It's a staple garment  
and I don't think it's a great risk to order  
them, do you?

Yo-yos — last batch all molley! — as  
well as many cracked & blistered.

FIRST FOLD

Takahashi Trading Co.  
1661 Post Street  
San Francisco, Calif., USA

AIR LETTER  
AÉROGRAMME

Mr. Henri Takahashi  
c/o New Nagoya Hotel  
Nagoya,  
Japan

NO TAPE OR STICKER MAY BE ATTACHED  
IF ANYTHING IS ENCLOSED, THIS LETTER  
WILL BE SENT BY ORDINARY MAIL



VIA AIR MAIL  
PAR AVION



SECOND FOLD

Things are pretty hectic as usual and  
here — always one thing or another  
We are ~~not~~ all sold out of the first  
shipment of pange kamono in natural,  
coral and peacock blue these three  
are most popular. We have a few  
more are coming but I do think you  
should order more in those colors  
knowing that it takes so long to get